

#### Attachment 2



















PART 1: Context



PART 2: Findings



PART 3: Next Steps



PART 4: Q & A





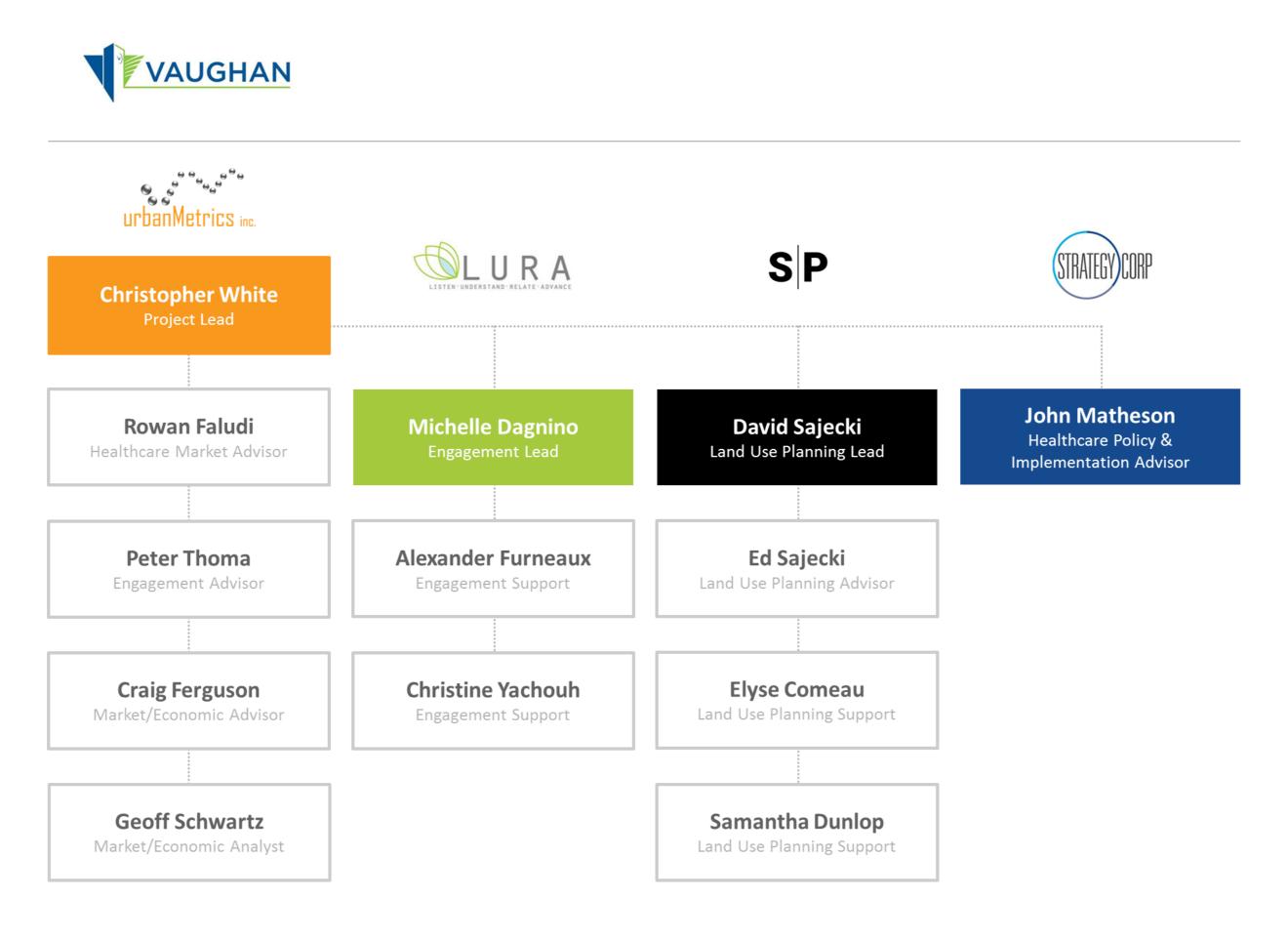






BACKGROUND

 Project consulting team initially engaged in Fall 2019 to prepare a
 Feasibility Study for the VHCP





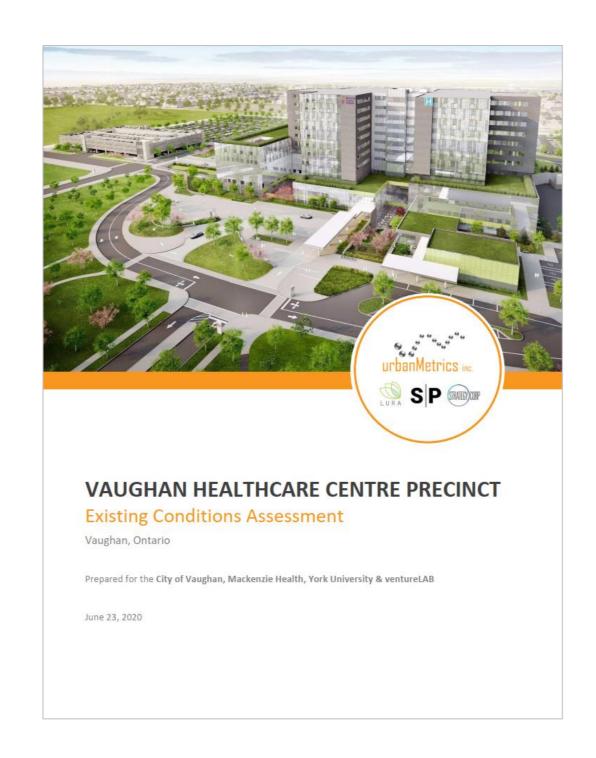








- Since delivered two companion reports:
  - Existing Conditions (June 2020)
  - Opportunities Assessment (August 2021)













PURPOSE

### Purpose

- To provide a <u>preliminary</u> assessment of the overall feasibility of advancing a new employment precinct comprised of healthcare, education, innovation, and research-based functions at the VHCP.
- Overall, is this project worth pursuing?
- Informed by:
  - Understanding of best practices, market conditions and the scope of the opportunity;
  - Identify realistic physical concepts and demonstrations for the VHCP;
  - "First-cut" assessment of financial implications and key economic / social benefits; and
  - Explore potential implementation and governance models.

SUBJECT LANDS











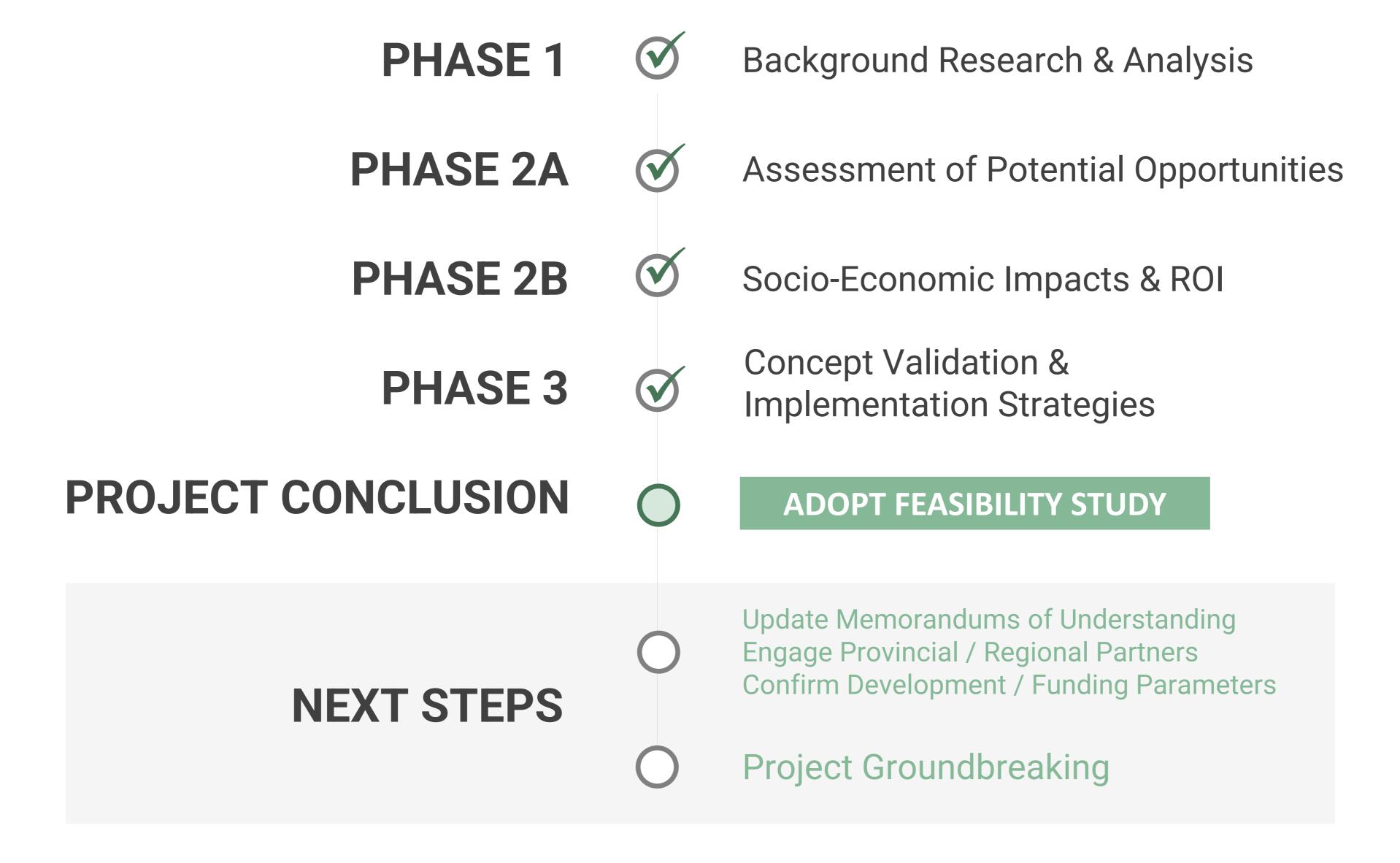








SCOPE, STATUS & TIMELINE





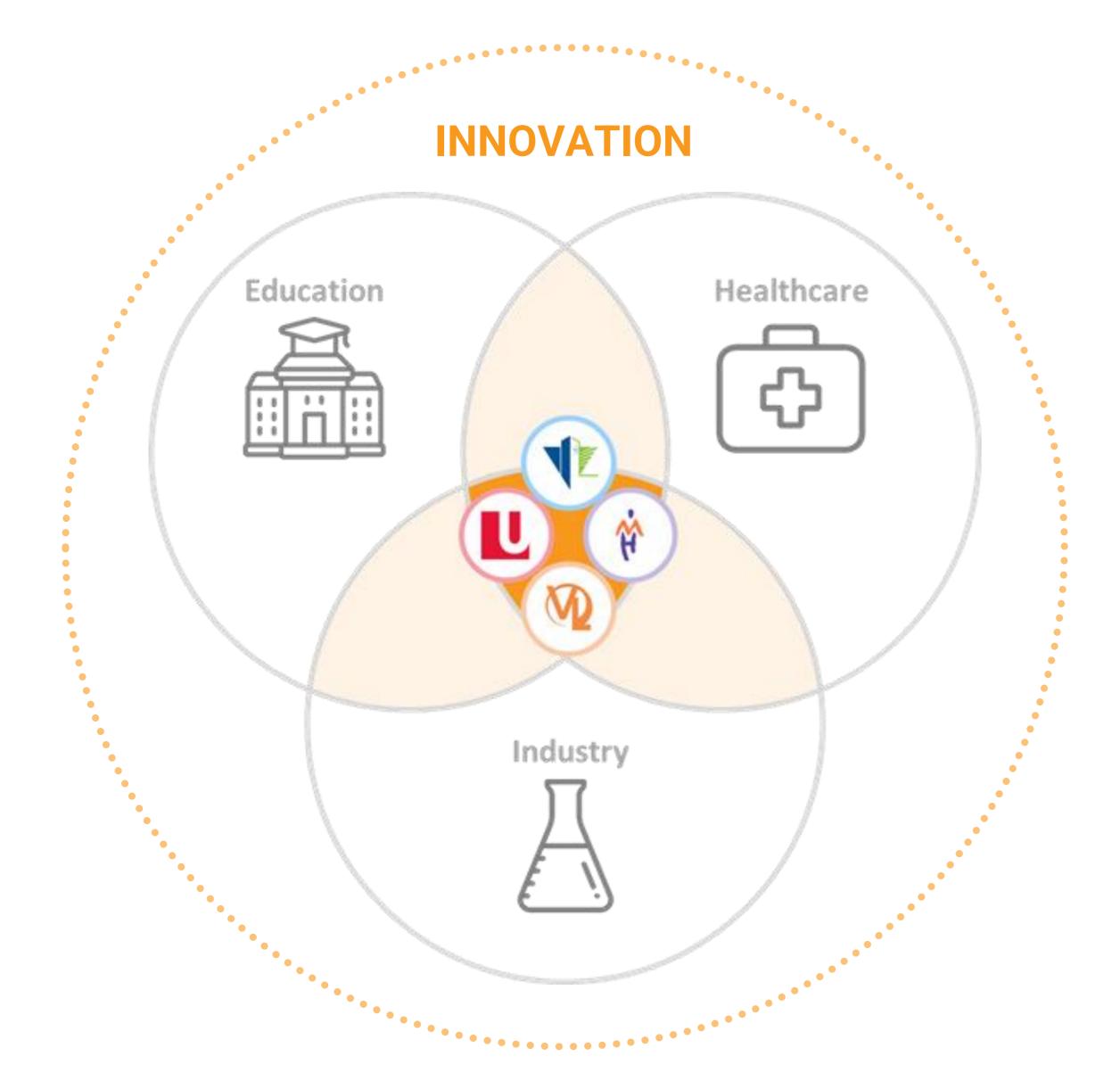
BEST PRACTICES - BASELINE CONDITION











- Ambitious partnership at the VHCP deviates from traditional patterns of development.
- Traditional patterns = 1/3 or intersection of 2/3 fields.
- Collaborative opportunities between partners and industry will drive innovation and increase the regional profile of the VHCP.
- Presence of each partner will create a baseline cluster of activity at the VHCP and a new employment node in Vaughan.
- Greater than the sum of parts

BEST PRACTICES - GLOBAL CASES











#### **Active Proponent**

Establish a dedicated team/organization with mandate to advance development concept

2

#### Strong Institutional Collaboration

Leveraging existing assets can be a key strategy towards increasing the profile of the node, thereby attracting additional interest



#### **Government Involvement**

Involvement of direct/indirect government support offers a sense of certainty and risk mitigation



#### Public-Private Engagement

Development of significant research and innovation clusters necessitates significant engagement with the private sector



#### Leveraging Location/Geographic Benefits

While not preconditions for success, often critical differentiating factors that can have a significant draw in a competitive environment









PHASED APPROACH

- Based on the ambitious vision set out for the VHCP, project team adopted a **phased** approach to demonstrations considered for testing
- Intended to be **cumulative or "snowballing" concepts** rather than mutually exclusive scenarios:

PHASE 1: Intra-Regional Significance	PHASE 2: Extra-Regional Significance
<ul> <li>Short- to medium-term potential based on current conditions</li> <li>Realistic and conservative "first step"</li> </ul>	<ul> <li>Illustrates more aspirational or "blue sky" thinking of VHCP possibilities</li> <li>Demonstrates how VHCP could grow / mature</li> </ul>
<ul> <li>Flexibility to accommodate longer-term transformative growth at VHCP</li> <li>Preliminary space allocations for all key stakeholders within the Partnership</li> <li>Establish "proof-of-concept"</li> </ul>	<ul> <li>Reflects longer-term potential of the site</li> <li>Still grounded in market / economic reality</li> <li>Maintains flexibility and unallocated space to respond to changing market conditions, including hospital expansion opportunities</li> </ul>



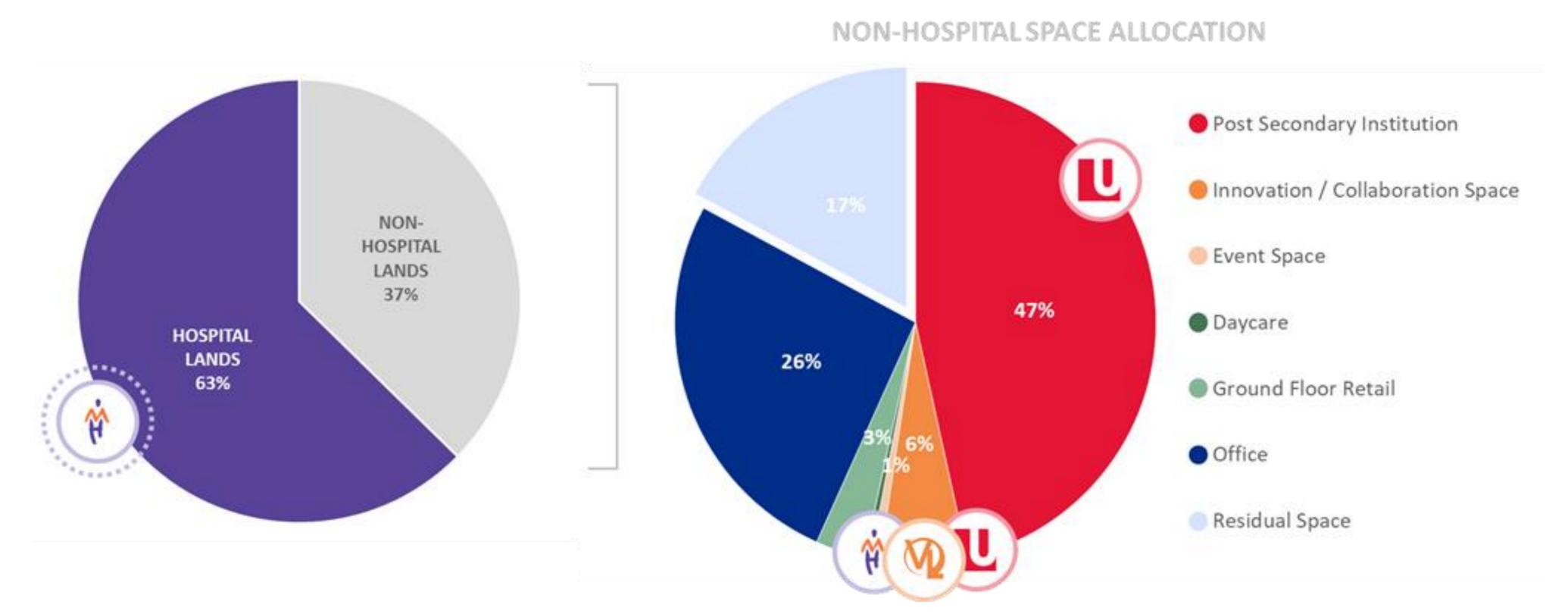






LAND USE CONCEPTS

- Focused primarily on "Non-Hospital Lands"
- Space allocations informed by: land use policy; market assessment; economic conditions; case studies; stakeholder engagement feedback + space needs



\*Estimates are preliminary only and subject to change.









GOVERNANCE STRUCTURE

# 1. Municipal Development Corporation

- Quasi-private corporation that operates at arm's length from government.
- Functions as a private organization, but ultimately accountable to shareholders (i.e. the defined public interest).

# 2. In-House Development

- City of Vaughan would take the lead on developing, managing and maintaining properties.
- Likely executed within an existing municipal department, newly created department, or special project team.

# 3. Public-Private Partnership

- City of Vaughan would divest of either the land or responsibility for the lands to a qualified third party.
- Third party would hold responsibility for the lands, subject to parameters arranged with the City.

#### **Alternative Approach:**

- Independent operation, development and growth for each partner organization
- Co-locate in "village" format vs. coordinated precinct model

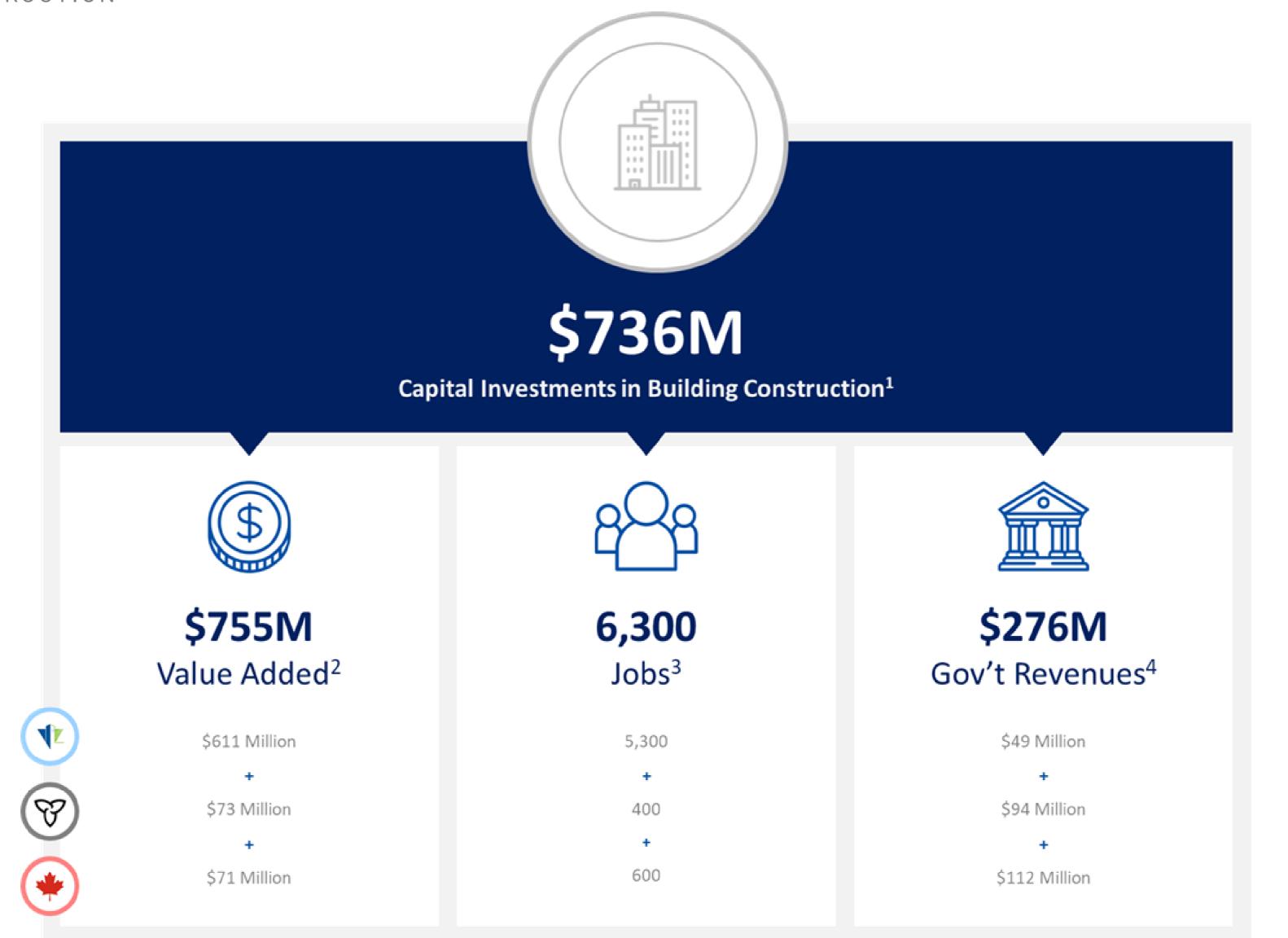








ECONOMIC IMPACTS - CONSTRUCTION



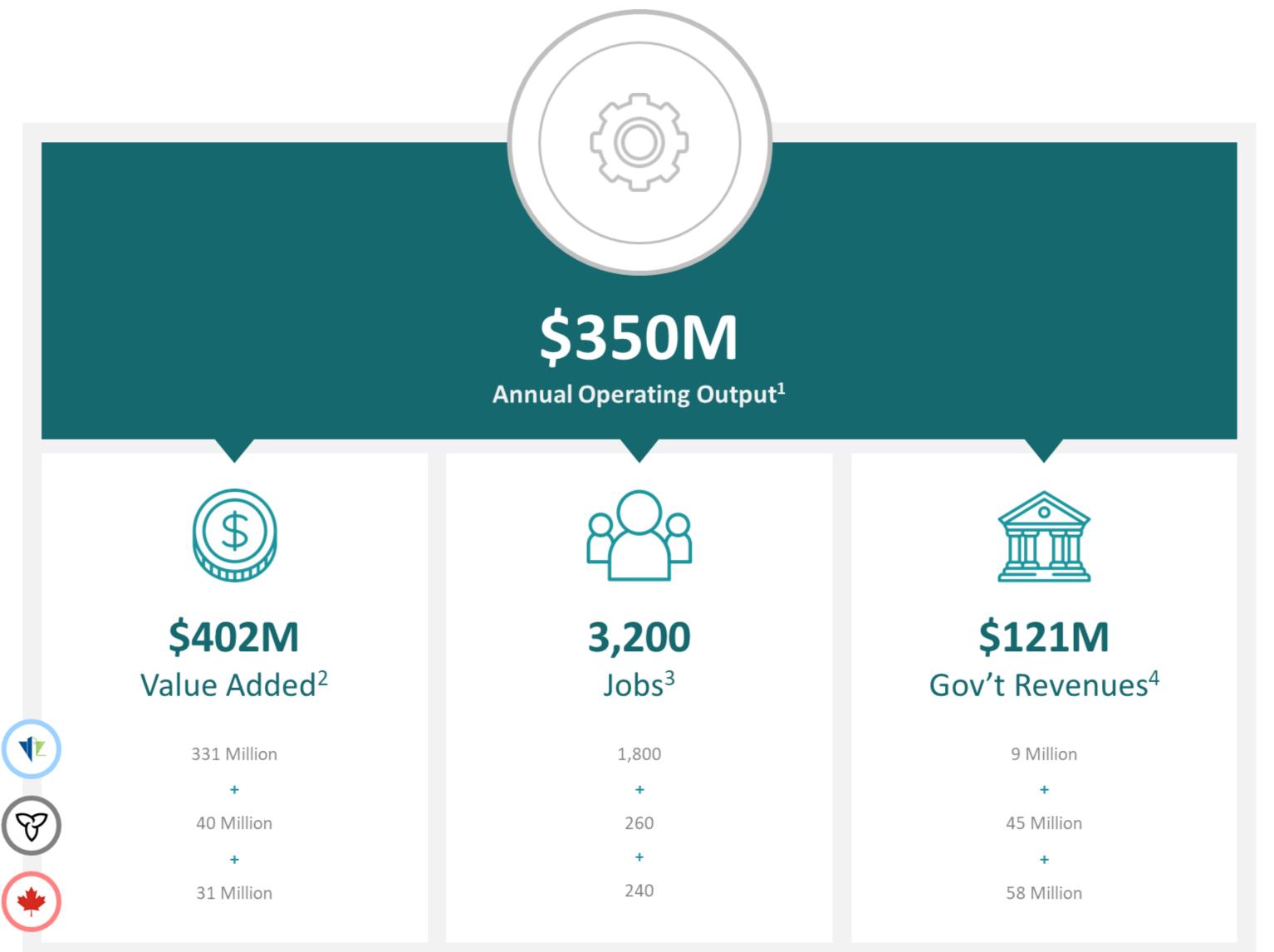








ECONOMIC IMPACTS - ONGOING OPERATING ACTIVITY





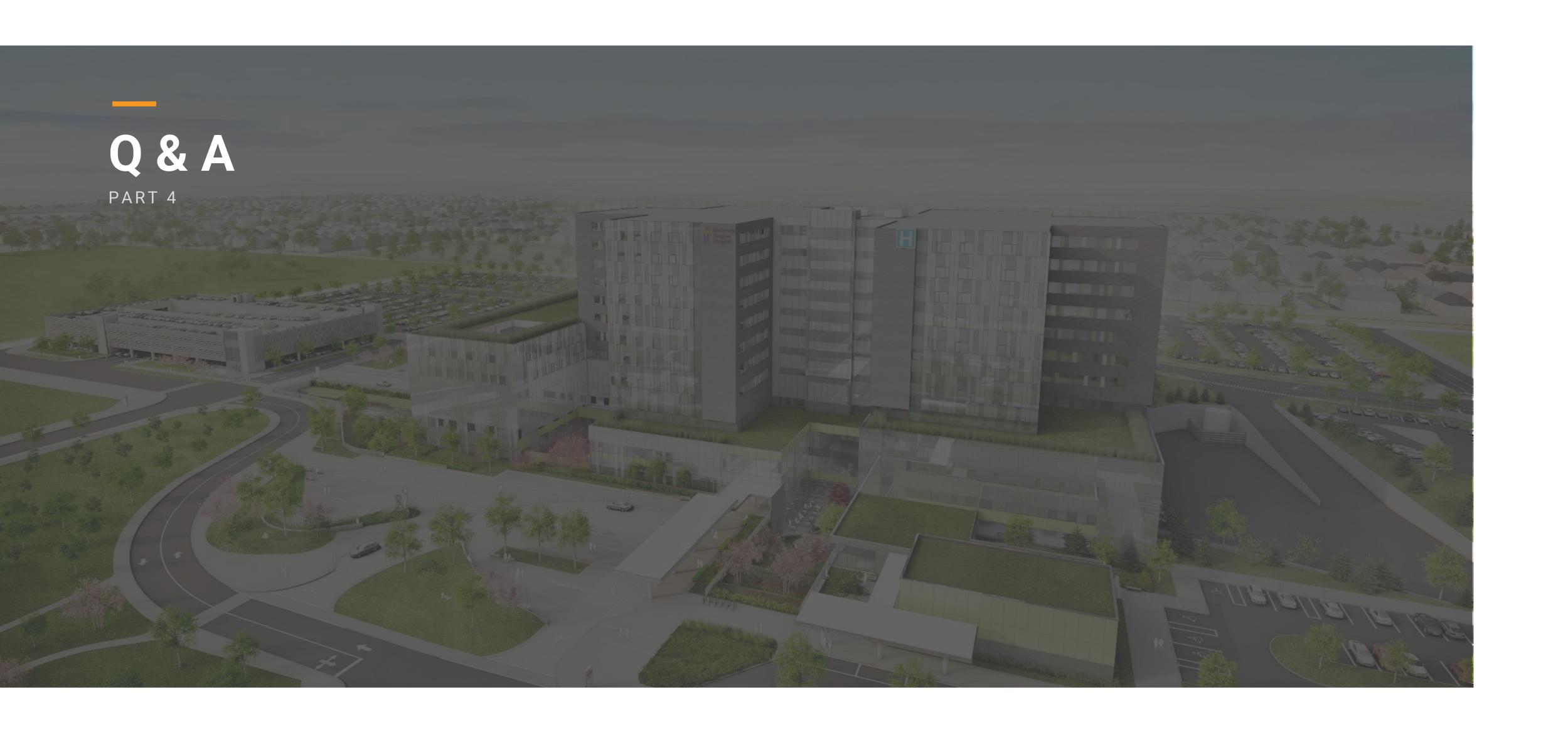








- Committee and Council acceptance of Feasibility Study
- Partners sign an updated *Memorandums of Understanding*, including identification of a first phase of development
- Engage public and private partners for additional funding, support and market testing
- Determine implementation body, development parameters, timelines



### PROJECT CONSULTING TEAM

GET IN TOUCH









#### **Christopher White, PLE**

Partner, urbanMetrics

cwhite@urbanMetrics.ca 416-351-8585 x224