

November 1, 2019

Memorandum to: Shirley Kam

City of Vaughan

From: Peter Norman, VP and Chief Economist & Carlos Forte, Senior Consultant

Altus Group Economic Consulting

Subject: Economic Impact Statement, Community Improvement Plan Project Areas

in Vaughan, Ontario

Our File: P-6224

The City of Vaughan has designated the Vaughan Metropolitan Centre (VMC) and Weston Road and Highway 7 (Weston 7) as Community Improvement Project (CIP) Areas. CIP Areas are areas designated for development such as enhanced recreational and cultural facilities, parks and open spaces, property and building stock upgrades, and higher densities to support planned transit facilities.

The City of Vaughan approached Altus Group Economic Consulting to undertake an analysis of the economic benefits arising from the development and operational activities arising from and within the designated CIP Areas of Vaughan Metropolitan Centre and Weston Road and Highway 7 in the City of Vaughan.

This memo presents the estimated economic benefits and government revenue that could be attributed to:

- VMC and Weston 7 development and redevelopment activities during the 2015-2020 period; and
- VMC development and redevelopment activities that are expected to take place during the period 2021-2041.

The CIP Areas economic impacts are presented with a breakdown for residential development, retail development, office development and institutional development as follows:

- The economic and fiscal impacts of the one-time construction phase of actual (2015-2020) development and redevelopment activities;
- The single-year economic and fiscal impacts of the on-going operations of commercial activity resulting from CIP projects after actual (2015-2020) construction;
- The economic and fiscal impacts of the one-time construction phase of expected (2021-2041) development and redevelopment activities; and
- The single-year economic and fiscal impacts of the on-going operations of commercial activity resulting from CIP projects after expected (2021-2041) construction.

For both the VMC and Weston 7, actual (2015-2020) development and redevelopment activities were classified as those "developments that were under construction or built" during the period 2015-2020,



while for the VMC, the number of square feet of building space by type was estimated based on planned development targets for the 2021-2041 forecast period. No 2021-2041 development scenarios were forecasted for Weston 7.

#### VAUGHAN METROPOLITAN AREA CIP AREA

The construction and operation of new residential, commercial and institutional space within Vaughan Metropolitan Area during 2015-2020 equates to investment of \$5.1 billion during the construction phase of the projects and an estimated annual expenditure of some \$447.5 million once developments are fully operational.

Construction hard costs were estimated as follows:

- New development activity will provide about 7.2 million sq. ft. at a total building construction cost estimated at \$3.5 billion;
- Almost 6,700 parking stalls will likely be provided at an estimated construction costs of about \$346.3 million;
- Land development and site servicing costs were estimated at \$166.8 million, about 3.5% of the
  combined costs of building construction and professional soft costs such as architectural,
  engineering, financing and legal fees;
- Professional soft costs of \$1.2 billion were assumed to be about 35% of the total investment value of all construction activity, typical of the type of construction proposed.

The construction and operation of new residential, commercial and institutional space within Vaughan Metropolitan Area during 2020-2041 forecast period equates to investment of about \$9.6 billion during the construction phase of the projects and an estimated annual expenditure of some \$1.7 billion once developments are fully operational.

Construction hard costs were estimated as follows:

- New development activity will provide about 12.6 million sq. ft. and a total investment in building construction estimated at \$6.6 billion:
- About 23,200 parking stalls will likely be provided at an estimated construction costs of about \$1.3 billion;
- Land development and site servicing costs were estimated at \$316.7 million, about 3.5% of the combined costs of building construction and professional soft costs such as architectural, engineering, financing and legal fees;
- Professional soft costs of \$2.4 billion were assumed to be about 35% of the total investment value of all construction activity, typical of the type of construction proposed.



Figure 1

|                             | (             |              | Sq. Ft. per | Estimated Construction |
|-----------------------------|---------------|--------------|-------------|------------------------|
|                             | GFA (sq. ft.) | Units/Stalls | Employee    | Value \$M              |
| 2015-2020                   |               |              |             |                        |
| Residential                 | 6,528,929     | 7,071        |             | 2,970.7                |
| Office                      | 392,929       |              | 120         | 157.2                  |
| Retail                      | 178,143       |              | 400         | 28.2                   |
| Institutional               | 113,000       |              | 675         | 32.2                   |
| Sub Total                   | 7,213,001     | 7,071        |             | 3,188.3                |
| Above Ground Parking Stalls |               | 1,385        |             | 51.2                   |
| Underground Parking Stalls  |               | 5,364        |             | 295.0                  |
| Sub Total                   |               | 6,749        |             | 346.3                  |
| 2020-2044                   |               |              |             |                        |
| Residential                 | 9,807,535     | 10,929       |             | 4,462.4                |
| Office                      | 1,857,071     |              | 120         | 742.8                  |
| Retail                      | 946,857       |              | 400         | 142.0                  |
| Institutional               | -             |              | 675         | -                      |
| Sub Total                   | 12,611,463    | 10,929       |             | 5,347.3                |
| Above Ground Parking Stalls |               | -            |             | -                      |
| Underground Parking Stalls  |               | 23,214       |             | 1,276.8                |
| Sub Total                   |               | 23,214       |             | 1,276.8                |

Source: Altus Group Economic Consulting based on data provided by client

# ECONOMIC BENEFITS ASSOCIATED WITH CONSTRUCTION AND DEVELOPMENT ACTIVITIES 2015-2020

Construction and development activities related to the VMC during the period 2015-2020 will deliver tremendous economic benefits by generating:

- About 45,500 person-years of direct, indirect and induced employment (about 7,600 jobs per year during the six-year period);
  - 25,000 jobs of which will be generated in the city of Vaughan;
- About \$9.1 billion in direct, indirect and induced economic activity;
  - \$5.0 billion of which is estimated to take place in the city of Vaughan;
- About \$4.8 billion in net contribution to GDP;
  - \$2.6 billion of which is estimated to take place in the city of Vaughan;
- About \$3.1 billion in personal income tied to the creation of direct, indirect and induced jobs;



- \$1.7 billion of which is estimated to take place in the city of Vaughan;
- Some \$1.7 billion in operating business earnings; and
  - \$921.4 million of which is estimated to take place in the city of Vaughan;
- Some \$1.9 billion in tax revenues and other charges for various levels of government (See Figure 2, Figure 3 and Figure 4).
  - Some \$1.0 billion in personal and business taxes;
  - Some \$279.2 million in land transfer tax (LTT), and harmonized sales tax (HST);
  - \$512.9 million in development charges; and
  - \$10.4 million in building fees.

Direct jobs and economic activity will result from the construction of the residential and non-residential buildings, construction of parking spaces, and the site servicing of the property, including demolition. Land development and infrastructure such as streetscapes and utilities, in addition to activity associated with the 'soft costs' of construction will also contribute to direct jobs and economic activity. Construction 'soft costs' include costs related to planners, architects, City staff and other activities directly tied to the investments planned for the subject site.

Tax revenues and other charges for various levels of government include personal and business income taxes and well as property taxes, provincial land transfer taxes, HST and other indirect taxes, charges and fees. Indirect taxes on production include CPP and EI contributions, and an array of municipal fees and taxes such as building permit fees, application fees, and development charges.

The city of Vaughan stands to gain up to 55% of the economic benefits generated from the construction phase of the projects in the VMC, including an addition \$5.0 billion in economic activity. The economic benefits, which will accrue to the city of Vaughan from the construction of various projects in the VMC approximates to the direct benefits that the various projects will generate for Ontario.





#### Figure 2

## Estimated Economic Benefits of Vaughan Metropolitan Centre: Construction and Development Activities, 2015-2020

|                                     |           |          |         |         | Total Impacts by Type of Development |        |        |               |
|-------------------------------------|-----------|----------|---------|---------|--------------------------------------|--------|--------|---------------|
|                                     | Direct    | Indirect | Induced | Total   | Residential                          | Office | Retail | Institutional |
| Economic Activity (\$millions)      | 5,056.4   | 2,339.2  | 1,672.5 | 9,068.1 | 8,432.9                              | 475.8  | 66.1   | 93.4          |
| Gross Domestic Product (\$millions) | 2,627.9   | 1,187.5  | 982.6   | 4,798.0 | 4,448.1                              | 263.4  | 35.2   | 51.4          |
| Number of Jobs*                     | 24,757    | 11,840   | 8,895   | 45,491  | 42,018                               | 2,610  | 353    | 510           |
| Wages (\$millions)                  | 1,870.0   | 788.3    | 458.8   | 3,117.1 | 2,882.4                              | 176.7  | 23.6   | 34.5          |
| Business Earnings (\$millions)      | 811.6     | 403.8    | 459.8   | 1,675.2 | 1,561.8                              | 85.6   | 11.1   | 16.6          |
| Tax Revenue (\$millions)            |           |          |         |         |                                      |        |        |               |
| Personal & Business Inco            | ome Taxes |          |         | 1,048.4 | 968.3                                | 60.1   | 8.1    | 11.8          |
| Municipal Taxes, Charges            | s & Fees  |          |         | 523.3   | 495.1                                | 10.8   | 12.8   | 4.6           |
| Other Government Rever              | nues      |          |         |         |                                      |        |        |               |
| (Land Transfer Taxes, H             | ST)       |          |         | 279.2   | 275.4                                | 2.1    | 1.4    | 0.3           |
| Total Government Rev                | enues/    |          |         | 1,850.9 | 1,738.9                              | 73.0   | 22.3   | 16.7          |

<sup>\*</sup> Person-years of employment

Source: Altus Group Economic Consulting based on Input / Output Model and Other Sources

#### Figure 3

#### Summary of Estimated Construction Economic Benefits for Vaughan Metropolitan Centre, 2015-2020

| One-Time Benefits    | Total | Residential | Office             | Retail | Institutional |
|----------------------|-------|-------------|--------------------|--------|---------------|
| Development Charges  |       |             | Dollars (000,000s) |        |               |
| City of Vaughan      | 209.1 | 204.2       | 0.7                | 2.5    | 1.6           |
| Region of York       | 253.4 | 232.0       | 9.0                | 9.8    | 2.6           |
| Education            | 50.3  | 49.5        | 0.4                | 0.2    | 0.1           |
| Total                | 512.9 | 485.8       | 10.2               | 12.6   | 4.3           |
| Building Permit Fees |       |             | Dollars (000,000s) |        |               |
| City of Vaughan      | 10.4  | 9.3         | 0.6                | 0.2    | 0.2           |

Source: Altus Group Economic Consulting

#### Figure 4

#### Summary of Land Transfer Taxes for Vaughan Metropolitan Centre, 2015-2020

| Land Transfer Taxes                     | Total | Residential | Office             | Retail | Institutional |
|---|-------|-------------|--------------------|--------|---------------|
|   |       |             | Dollars (000,000s) |        |               |
| Total                                   | 65.3  | 61.5        | 2.1                | 1.4    | 0.3           |
|   |       |             |                    |        |               |
| Source: Altus Group Economic Consulting |       |             |                    |        |               |



#### ECONOMIC BENEFITS ASSOCIATED WITH ON-GOING OPERATIONS 2015-2020

#### **Economic Activity, Jobs, Earnings and Government Revenues**

A range of economic benefits are expected from the on-going operations at VMC developments once completed.

This section contains estimates of the jobs, economic activity, business earning and government revenues that are likely to be sustained or generated annually as a result of the retail spending, property management fees and other commercial activity that will be created from the other retail, office, residential and recreational spending associated with the various CIP developments in the VMC.

A significant amount of those economic benefits will result from consumer spending at the retail space provided in VMC developments, and retail spending from residents.

The city of Vaughan is expected to account for some 90% of the economic benefits from the on-going operations of the VMC.

The on-going operation of the proposed development (for a single-year) will generate:

- Approximately 18,500 person-years of direct, indirect and induced employment;
- About \$914.4 million in direct, indirect and induced economic activity;
- Some \$485.8 million in total net contribution to GDP;
- About \$311.0 million in personal income from the creation of direct, indirect and induced jobs;
- Some \$101.8 million in total operating business earnings; and
- Approximately \$333.5 million in property, business and income tax revenues for all levels of government (See Figure 5, and Figure 6).
  - Some \$93.2 million in personal and business taxes; and
  - \$240.2 million in property taxes.



#### Figure 5

Estimated Economic Benefits of the Vaughan Metropolitan Centre: 2015-2020 On-going Operations (Single-Year)

|                                     |           |          |         |        | Total Impacts by Type of Development |        |        |               |
|-------------------------------------|-----------|----------|---------|--------|--------------------------------------|--------|--------|---------------|
|                                     | Direct    | Indirect | Induced | Total  | Residential                          | Office | Retail | Institutional |
| Economic Activity (\$millions)      | 447.5     | 225.8    | 241.2   | 914.4  | 303.0                                | 514.0  | 71.7   | 25.8          |
| Gross Domestic Product (\$millions) | 257.4     | 126.4    | 101.9   | 485.8  | 173.9                                | 258.1  | 40.9   | 12.9          |
| Number of Jobs*                     | 6,216     | 1,230    | 11,047  | 18,494 | 3,082                                | 14,034 | 664    | 715           |
| Wages (\$millions)                  | 199.6     | 71.1     | 40.4    | 311.0  | 113.4                                | 163.3  | 26.1   | 8.2           |
| Business Earnings (\$millions)      | 14.0      | 57.5     | 30.3    | 101.8  | 45.5                                 | 42.4   | 11.8   | 2.0           |
| Tax Revenue (\$millions)            |           |          |         |        |                                      |        |        |               |
| Personal & Business Inc             | ome Taxes |          |         | 93.2   | 15.5                                 | 70.8   | 3.3    | 3.6           |
| Municipal Taxes (Propert            | y Taxes)  |          |         | 240.2  | 237.4                                | 1.7    | 1.1    | -             |
| Total Government Reven              | ues       |          |         | 333.5  | 252.9                                | 72.4   | 4.5    | 3.6           |

<sup>\*</sup> Person-years of employment

Source: Altus Group Economic Consulting based on Input / Output Model and Other Sources

#### Figure 6

#### Summary of Estimated On-going Economic Benefits for Vaughan Metropolitan Centre, 2015-2020 On-going Benefits Total Institutional Assessment Base and Property Tax Revenues Dollars (000,000s) Estimated Assessment Value for 2019 Property Taxation 4,448.4 4,272.5 104.9 71.0 N/A Annual Property Tax Associated with Development at Build-Out Dollars (000,000s) 78.2 77.7 0.2 N/A City of Vaughan 0.3 Region of York 84.3 83.5 0.5 0.3 N/A Education N/A 77.8 1.0 0.7 76.1 1.7 240.2 237.4 1.1 Total N/A Source: Altus Group Economic Consulting

# ECONOMIC BENEFITS ASSOCIATED WITH CONSTRUCTION AND DEVELOPMENT ACTIVITIES 2021-2041

Construction and development activities related to the VMC during the period 2015-2019 will deliver tremendous economic benefits by generating:

- About 87,000 person-years of direct, indirect and induced employment (about 4,100 jobs per year during the 21-year period);
  - 47,900 jobs of which will be generated in the city of Vaughan;
- About \$17.3 billion in direct, indirect and induced economic activity;



- \$9.5 billion of which is estimated to take place in the city of Vaughan;
- About \$9.2 billion in net contribution to GDP;
  - \$5.0 billion of which is estimated to take place in the city of Vaughan;
- About \$6.0 billion in personal income tied to the creation of direct, indirect and induced jobs;
  - \$3.3 billion of which is estimated to take place in the city of Vaughan;
- Some \$3.2 billion in operating business earnings; and
  - \$1.7 billion of which is estimated to take place in the city of Vaughan;
- Some \$3.4 billion in tax revenues and other charges for various levels of government (See Figure 7, Figure 8 and Figure 9).
  - Some \$2.0 million in personal and business taxes;
  - Some \$500.9 million in land transfer tax (LTT) and harmonized sales tax (HST);
  - \$868.3 million in development charges; and
  - \$18.1 million in building fees.

Direct jobs and economic activity will result from the construction of the residential and non-residential buildings, construction of parking spaces, and the site servicing of the property, including demolition. Land development and infrastructure such as streetscapes and utilities, in addition to activity associated with the 'soft costs' of construction will also contribute to direct jobs and economic activity. Construction 'soft costs' include costs related to planners, architects, City staff and other activities directly tied to the investments planned for the subject site.

Tax revenues and other charges for various levels of government include personal and business income taxes and well as property taxes, provincial land transfer taxes, HST and other indirect taxes, charges and fees. Indirect taxes on production include CPP and EI contributions, and an array of municipal fees and taxes such as building permit fees, application fees, and development charges.

The city of Vaughan stands to account for up to 55% of the economic benefits generated from the construction phase of the projects in the VMC, including an addition \$9.5 billion in economic activity during the 2021-2041 21-year period. The economic benefits, which are estimated to accrue to the city of Vaughan from the construction of various projects that are forecasted to take place in the VMC approximates to the direct benefits that the various projects will generate for Ontario.



#### Figure 7

# Estimated Economic Benefits of Vaughan Metropolitan Centre: Construction and Development Activities, 2021-2041

|   |           |          |         |          | Total Impact | ts by Type of D | evelopment |
|---|-----------|----------|---------|----------|--------------|-----------------|------------|
|   | Direct    | Indirect | Induced | Total    | Residential  | Office          | Retail     |
| Economic Activity (\$millions)                    | 9,574.6   | 4,438.4  | 3,237.2 | 17,250.2 | 14,336.4     | 2,533.6         | 380.2      |
| Gross Domestic Product (\$millions)               | 4,984.3   | 2,265.4  | 1,902.0 | 9,151.7  | 7,555.6      | 1,394.5         | 201.6      |
| Number of Jobs*                                   | 46,843    | 22,713   | 17,475  | 87,030   | 71,288       | 13,736          | 2,005      |
| Wages (\$millions)                                | 3,597.1   | 1,503.4  | 888.1   | 5,988.6  | 4,917.6      | 936.0           | 135.0      |
| Business Earnings (\$millions)                    | 1,487.9   | 773.5    | 890.1   | 3,151.5  | 2,633.5      | 454.1           | 63.9       |
| Tax Revenue (\$millions)                          |           |          |         |          |              |                 |            |
| Personal & Business Inc                           | ome Taxes |          |         | 1,998.9  | 1,637.4      | 315.5           | 46.1       |
| Municipal Taxes, Charge                           | s & Fees  |          |         | 886.4    | 767.4        | 50.9            | 68.1       |
| Other Government Rever<br>(Land Transfer Taxes, H |           |          |         | 500.9    | 483.6        | 9.9             | 7.4        |
| Total Government Rev                              | venues    |          |         | 3,386.2  | 2,888.3      | 376.3           | 121.6      |

<sup>\*</sup> Person-years of employment

Source: Altus Group Economic Consulting based on Input / Output Model and Other Sources

#### Figure 8

#### Summary of Estimated Construction Economic Benefits for Vaughan Metropolitan Centre, 2021-2041

| One-Time Benefits    | Total    | Residential        | Office            | Retail | Institutional |  |
|----------------------|----------|--------------------|-------------------|--------|---------------|--|
| Development Charges  | <u> </u> | Do                 | ollars (000,000s) |        |               |  |
| City of Vaughan      | 333.4    | 316.3              | 3.5               | 13.5   | 0.0           |  |
| Region of York       | 455.2    | 360.5              | 42.5              | 52.2   | 0.0           |  |
| Education            | 79.7     | 76.6               | 2.1               | 1.1    | 0.0           |  |
| Total                | 868.3    | 753.4              | 48.1              | 66.8   | 0.0           |  |
| Building Permit Fees |          | Dollars (000,000s) |                   |        |               |  |
| City of Vaughan      | 18.1     | 14.0               | 2.8               | 1.3    | 0.0           |  |
|                      |          |                    |                   |        |               |  |

Source: Altus Group Economic Consulting

#### Figure 9

#### ${\bf Summary\ of\ Land\ Transfer\ Taxes\ for\ Vaughan\ Metropolitan\ Centre,\ 2021-2041}$

| Land Transfer Taxes | Total | Residential | Office             | Retail | Institutional |
|---------------------|-------|-------------|--------------------|--------|---------------|
|                     |       |             | Dollars (000,000s) |        |               |
| Total               | 170.3 | 153.0       | 9.9                | 7.4    | 0             |
|                     |       |             |                    |        |               |

Source: Altus Group Economic Consulting



#### ECONOMIC BENEFITS ASSOCIATED WITH ON-GOING OPERATIONS 2021-2041

#### **Economic Activity, Jobs, Earnings and Government Revenues**

A range of economic benefits are expected from the on-going operations at VMC developments once completed.

This section contains estimates of the jobs, economic activity, business earning and government revenues that are likely to be sustained or generated annually as a result of the retail spending, property management fees and other commercial activity that will be created from the other retail, office, residential and recreational spending associated with the various CIP developments in the VMC.

A significant amount of those economic benefits will result from consumer spending at the retail space provided in VMC developments, and retail spending from residents.

The city of Vaughan is expected to account for some 90% of the economic benefits from the on-going operations of the VMC.

The on-going operation of the proposed development (for a single-year) will generate:

- Approximately 77,500 person-years of direct, indirect and induced employment;
- About \$3.5 billion in direct, indirect and induced economic activity;
- Some \$1.9 billion in total net contribution to GDP;
- About \$1.2 billion in personal income from the creation of direct, indirect and induced jobs;
- Some \$365.1 million in total operating business earnings; and
- Approximately \$653.3 million in property, business and income tax revenues for all levels of government (See Figure 10, and Figure 11).
  - Some \$350.8 million in personal and business taxes; and
  - \$302.5 million in property taxes.



#### Figure 10

# Estimated Economic Benefits of the Vaughan Metropolitan Centre: 2021-2041 On-going Operations (Single-Year)

|                                     |           |          |         |         | Total Impac | ts by Type of [ | Development |
|-------------------------------------|-----------|----------|---------|---------|-------------|-----------------|-------------|
|                                     | Direct    | Indirect | Induced | Total   | Residential | Office          | Retail      |
| Economic Activity (\$millions)      | 1,710.6   | 862.4    | 962.1   | 3,535.1 | 777.1       | 2,405.8         | 352.1       |
| Gross Domestic Product (\$millions) | 985.6     | 483.2    | 386.3   | 1,855.1 | 446.2       | 1,207.2         | 201.6       |
| Number of Jobs*                     | 23,816    | 4,692    | 48,978  | 77,486  | 7,913       | 66,202          | 3,371       |
| Wages (\$millions)                  | 767.5     | 271.4    | 147.9   | 1,186.8 | 291.0       | 765.2           | 130.6       |
| Business Earnings (\$millions)      | 46.5      | 219.9    | 98.7    | 365.1   | 116.5       | 193.9           | 54.6        |
| Tax Revenue (\$millions)            |           |          |         |         |             |                 |             |
| Personal & Business Inc             | ome Taxes |          |         | 350.8   | 35.8        | 299.7           | 15.3        |
| Municipal Taxes (Propert            | y Taxes)  |          |         | 302.5   | 285.5       | 9.7             | 7.2         |
| Total Government Reven              | ues       |          |         | 653.3   | 321.3       | 309.5           | 22.5        |

<sup>\*</sup> Person-years of employment

Source: Altus Group Economic Consulting based on Input / Output Model and Other Sources

#### Figure 11

#### Summary of Estimated On-going Economic Benefits for Vaughan Metropolitan Centre, 2021-2041

| On-going Benefits                               | Total    | Residential | Office            | Retail | Institutional |
|---|----------|-------------|-------------------|--------|---------------|
| Assessment Base and Property Tax Revenues       |          | Do          | ollars (000,000s) |        | '             |
| Estimated Assessment Value for 2019 Property    |          |             |                   |        |               |
| axation   | 12,235.3 | 11,186.0    | 600.9             | 448.3  | N/A           |
| Annual Property Tax Asscoiated with Development |          |             |                   |        |               |
| t Build-Out                                     |          | Do          | ollars (000,000s) |        |               |
| City of Vaughan                                 | 94.1     | 91.4        | 1.5               | 1.1    | N/A           |
| Region of York                                  | 111.3    | 106.8       | 2.6               | 1.9    | N/A           |
| ducation  | 97.0     | 87.3        | 5.6               | 4.2    | N/A           |
| Total .   | 302.5    | 285.5       | 9.7               | 7.2    | N/A           |



#### **WESTON ROAD & HIGHWAY 7 CIP AREA**

The construction and operation of new residential, commercial and institutional space within Weston Road & Highway 7 CIP Area from 2015-2020 could result in investment of about \$690.7 million during the construction phase of development projects and an estimated annual expenditure of some \$147.9 million once those developments are fully operational.

Construction hard costs were estimated as follows:

- New development activity will provide almost 1 million sq. ft. and a total investment in building construction estimated at \$476.8 million;
- Almost 1,600 parking stalls will likely be provided at an estimated construction costs of about \$81.6 million;
- Land development and site servicing costs were estimated at \$22.9 million, about 3.5% of the combined costs of building construction and professional soft costs such as architectural, engineering, financing and legal fees;
- Professional soft costs of \$176.1 million were assumed to be about 35% of the total investment value of all construction activity, typical of the type of construction proposed.

Figure 12

| rreach Road a riighway      | vay 7 Centre Development Sum  GFA (sq. ft.)  Units/Stalls |       | Sq. Ft. per<br>Employee | Estimated<br>Construction<br>Value \$M |  |
|-----------------------------|---|-------|-------------------------|--|--|
| 2015-2020                   | · · ·   |       |                         |  |  |
| Residential                 | 672,193   | 783   |                         | 305.8                                  |  |
| Office                      | 185,657   |       | 120                     | 74.3                                   |  |
| Retail                      | 100,216   |       | 400                     | 15.0                                   |  |
| Institutional               | -   |       | 675                     | -                                      |  |
| Sub Total                   | 958,066   | 783   |                         | 395.1                                  |  |
| Above Ground Parking Stalls |   | 341   |                         | 12.6                                   |  |
| Underground Parking Stalls  |   | 1,255 |                         | 69.0                                   |  |
| Sub Total                   |   | 1,596 |                         | 81.6                                   |  |
| 2020-2044                   |   |       |                         |  |  |
| Residential                 | 6,420,335   | 5,791 |                         | 2,921.3                                |  |
| Office                      | 136,703   |       | 120                     | 54.7                                   |  |
| Retail                      | 547,888   |       | 400                     | 82.2                                   |  |
| Institutional               | 231,426   |       | 675                     | 64.2                                   |  |
| Sub Total                   | 7,336,351   | 5,791 |                         | 3,122.3                                |  |
| Above Ground Parking Stalls |   | -     |                         | -                                      |  |
| Underground Parking Stalls  |   | 6,155 |                         | 338.5                                  |  |
| Sub Total                   |   | 6,155 |                         | 338.5                                  |  |

Source: Altus Group Economic Consulting based on data provided by client



#### **Economic Benefits associated with Construction and Development Activities 2015-2020**

Construction and development activities related to Weston 7 during the period 2015-2019 will deliver tremendous economic benefits by generating:

- About 6,300 person-years of direct, indirect and induced employment (about 300 jobs per year during the 21-year period);
  - 3,500 jobs of which will be generated in the city of Vaughan;
- About \$1.2 billion in direct, indirect and induced economic activity;
  - \$684.0 million of which is estimated to take place in the city of Vaughan;
- About \$661.9 million in net contribution to GDP;
  - \$364.1 billion of which is estimated to take place in the city of Vaughan;
- About \$433.7 million in personal income tied to the creation of direct, indirect and induced jobs;
  - \$238.5 million of which is estimated to take place in the city of Vaughan;
- Some \$227.2 million in operating business earnings; and
  - \$125.0 million of which is estimated to take place in the city of Vaughan;
- Some \$239.3 million in tax revenues and other charges for various levels of government (See Figure 13, Figure 14 and Figure 15).
  - Some \$144.4 million in personal and business taxes;
  - Some \$32.6 million in land transfer tax (LTT), and harmonized sales tax (HST);
  - \$60.9 million in development charges; and
  - \$1.4 million in building fees.

Direct jobs and economic activity will result from the construction of the residential and non-residential buildings, construction of parking spaces, and the site servicing of the property, including demolition. Land development and infrastructure such as streetscapes and utilities, in addition to activity associated with the 'soft costs' of construction will also contribute to direct jobs and economic activity. Construction 'soft costs' include costs related to planners, architects, City staff and other activities directly tied to the investments planned for the subject site.

Tax revenues and other charges for various levels of government include personal and business income taxes and well as property taxes, provincial land transfer taxes, HST and other indirect taxes, charges and fees. Indirect taxes on production include CPP and EI contributions, and an array of municipal fees and taxes such as building permit fees, application fees, and development charges.

The city of Vaughan stands to account for up to 55% of the economic benefits generated from the construction phase of the projects in the Weston 7 CIP Area, including an addition \$684.0 million in economic activity. The economic benefits, which will accrue to the city of Vaughan from the construction of various projects in the Weston 7 CIP approximates to the direct benefits that the various projects will generate for Ontario.





Figure 13 Estimated Economic Benefits of Weston Road & Highway 7 Centre: Construction and Development Activities, 2015-2020

|   |           |          |         |         | Total Impac | ts by Type of D | evelopment |
|---|-----------|----------|---------|---------|-------------|-----------------|------------|
|   | Direct    | Indirect | Induced | Total   | Residential | Office          | Retail     |
| Economic Activity (\$millions)                    | 690.7     | 318.4    | 234.4   | 1,243.6 | 958.4       | 246.3           | 38.8       |
| Gross Domestic Product (\$millions)               | 361.4     | 162.8    | 137.7   | 661.9   | 505.6       | 135.7           | 20.6       |
| Number of Jobs*                                   | 3,408     | 1,639    | 1,269   | 6,316   | 4,772       | 1,339           | 205        |
| Wages (\$millions)                                | 261.4     | 108.0    | 64.3    | 433.7   | 328.8       | 91.1            | 13.8       |
| Business Earnings (\$millions)                    | 107.1     | 55.7     | 64.5    | 227.2   | 176.5       | 44.2            | 6.5        |
| Tax Revenue (\$millions)                          |           |          |         |         |             |                 |            |
| Personal & Business Inc                           | ome Taxes |          |         | 144.4   | 109.1       | 30.6            | 4.7        |
| Municipal Taxes, Charge                           | s & Fees  |          |         | 62.3    | 50.0        | 5.1             | 7.2        |
| Other Government Rever<br>(Land Transfer Taxes, H |           |          |         | 32.6    | 30.8        | 1.0             | 0.8        |
| Total Government Rev                              | ,         |          |         | 239.3   | 189.9       | 36.7            | 12.7       |

<sup>\*</sup> Person-years of employment

Source: Altus Group Economic Consulting based on Input / Output Model and Other Sources

#### Figure 14

#### Summary of Estimated Construction Economic Benefits for Weston Road and Highway 7, 2015-2019

| One-Time Benefits                       | Total | Residential | Office            | Retail | Institutional |
|---|-------|-------------|-------------------|--------|---------------|
| Development Charges                     |       | D           | ollars (000,000s) |        |               |
| City of Vaughan                         | 22.1  | 20.3        | 0.4               | 1.4    | 0             |
| Region of York                          | 33.0  | 23.2        | 4.2               | 5.5    | 0             |
| Education                               | 5.8   | 5.5         | 0.2               | 0.1    | 0             |
| Total                                   | 60.9  | 49.0        | 4.8               | 7.1    | 0             |
| Building Permit Fees                    |       | D           | ollars (000,000s) |        |               |
| City of Vaughan                         | 1.4   | 1.0         | 0.3               | 0.1    | 0             |
| Source: Altus Group Economic Consulting |       |             |                   |        |               |

#### Figure 15

| Land Transfer Taxes                     | Total | Residential | Office                    | Retail | Institutional |
|---|-------|-------------|---------------------------|--------|---------------|
| Total                                   | 8.9   | 7.2         | Dollars (000,000s)<br>1.0 | 0.8    | 0             |
| Source: Altus Group Economic Consulting |       |             |                           |        |               |



#### ECONOMIC BENEFITS ASSOCIATED WITH ON-GOING OPERATIONS 2015-2020

#### **Economic Activity, Jobs, Earnings and Government Revenues**

A range of economic benefits are expected from the on-going operations at Weston 7 developments once completed.

This section contains estimates of the jobs, economic activity, business earning and government revenues that are likely to be sustained or generated annually as a result of the retail spending, property management fees and other commercial activity that will be created from the other retail, office, residential and recreational spending associated with the various CIP developments in the Weston 7 CIP Area.

A significant amount of those economic benefits will result from consumer spending at the retail space provided in Weston 7 developments, and retail spending from residents.

The city of Vaughan is expected to account for some 90% of the economic benefits from the on-going operations of the VMC.

The on-going operation of the proposed development (for a single-year) will generate:

- Approximately 7,300 person-years of direct, indirect and induced employment;
- About \$309.1 million in direct, indirect and induced economic activity;
- Some \$160.1 million in total net contribution to GDP;
- About \$102.3 million in personal income from the creation of direct, indirect and induced jobs;
- Some \$29.5 million in total operating business earnings; and
- Approximately \$34.7 million in property, business and income tax revenues for all levels of government (See Figure 16, and Figure 17).
  - Some \$29.8 million in personal and business taxes; and
  - \$4.9 million in property taxes.



#### Figure 16

Estimated Economic Benefits of Weston Road & Highway 7 Centre: 2015-2020, Ongoing Operations (Single-Year)

|                                     |           |          |         |       | Total Impacts by Type of Developmen |        |        |
|-------------------------------------|-----------|----------|---------|-------|-------------------------------------|--------|--------|
|                                     | Direct    | Indirect | Induced | Total | Residential                         | Office | Retail |
| Economic Activity (\$millions)      | 147.9     | 74.5     | 86.7    | 309.1 | 33.9                                | 239.3  | 35.9   |
| Gross Domestic Product (\$millions) | 85.3      | 41.8     | 33.0    | 160.1 | 19.5                                | 120.0  | 20.6   |
| Number of Jobs*                     | 2,059     | 405      | 4,843   | 7,306 | 345                                 | 6,612  | 350    |
| Wages (\$millions)                  | 66.6      | 23.4     | 12.2    | 102.3 | 12.7                                | 76.1   | 13.4   |
| Business Earnings (\$millions)      | 3.6       | 19.0     | 6.9     | 29.5  | 5.1                                 | 19.0   | 5.4    |
| Tax Revenue (\$millions)            |           |          |         |       |                                     |        |        |
| Personal & Business Inco            | ome Taxes |          |         | 29.8  | 1.4                                 | 27.0   | 1.4    |
| Municipal Taxes (Propert            | y Taxes)  |          |         | 4.9   | 3.5                                 | 0.8    | 0.6    |
| Total Government Reven              | ues       |          |         | 34.7  | 4.9                                 | 27.8   | 2.1    |

<sup>\*</sup> Person-years of employment

Source: Altus Group Economic Consulting based on Input / Output Model and Other Sources

### Figure 17

### Summary of Estimated On-going Economic Benefits for Weston Road and Highway 7, 2015-2019

| Ongoing Benefits   | Total              | Residential | Office            | Retail | Institutional |  |  |
|--|--------------------|-------------|-------------------|--------|---------------|--|--|
| Assessment Base and Property Tax Revenues                | Dollars (000,000s) |             |                   |        |               |  |  |
| Estimated Assessment Value for 2019 Property<br>Taxation | 585.4              | 495.9       | 49.6              | 39.9   | N/A           |  |  |
| Annual Property Tax Asscoiated with Development at       |                    |             |                   |        |               |  |  |
| Build-Out  |                    | D           | ollars (000,000s) |        |               |  |  |
| City of Vaughan  | 1.2                | 1.0         | 0.1               | 0.1    | N/A           |  |  |
| Region of York   | 2.1                | 1.7         | 0.2               | 0.2    | N/A           |  |  |
| Education  | 1.6                | 0.8         | 0.5               | 0.4    | N/A           |  |  |
| Total  | 4.9                | 3.5         | 0.8               | 0.6    | N/A           |  |  |
| Source: Altus Group Economic Consulting                  |                    |             |                   |        |               |  |  |

 $\label{localization} $$ \align{subarray}{l} $$ \align{subarray}{l}$