



### **Agenda**

- Objectives & Methodology
- **▶** Current User Fee Policy & Performance
- Municipal Benchmarking
- Stakeholder Consultation
- Guiding Principles
- Options
- Recommendations



Study **Purpose** and objectives





Vaughan Sports Leagues (2025), ages 7-9



#### **Study methodology**





#### Current user fee policy

#### **Subsidies & Support**

Discounted fees and financial aid for priority groups.



#### **Target: 95% Cost Recovery**

Fees aim to recover 95% of direct recreation operating costs.



#### **Stable Fee Adjustments**

Changes capped at ±5% annually or 10% over three years.



Non-residents pay a surcharge to protect Vaughan access





**CURRENT** 

**USER FEE POLICY** 

#### **Tiered Fee Categories**

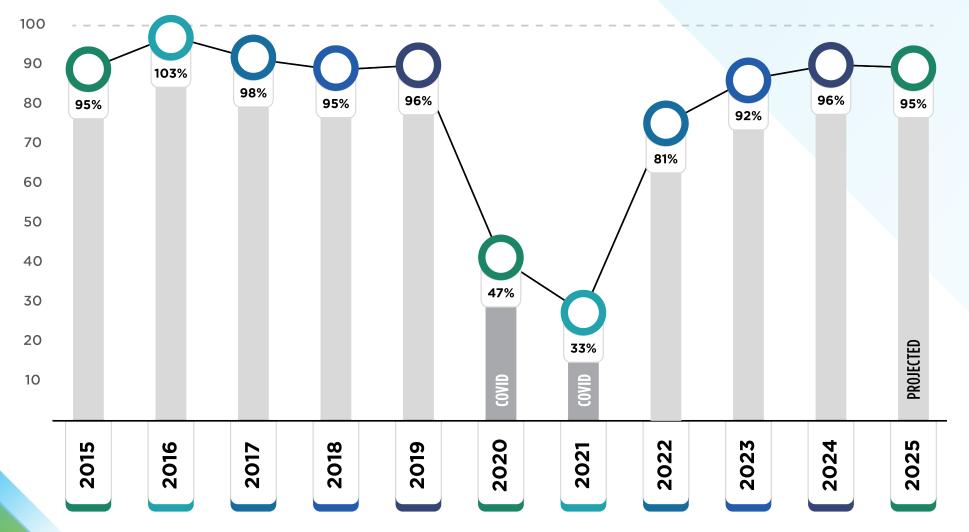
Programs classified as basic, value-added, or premium.



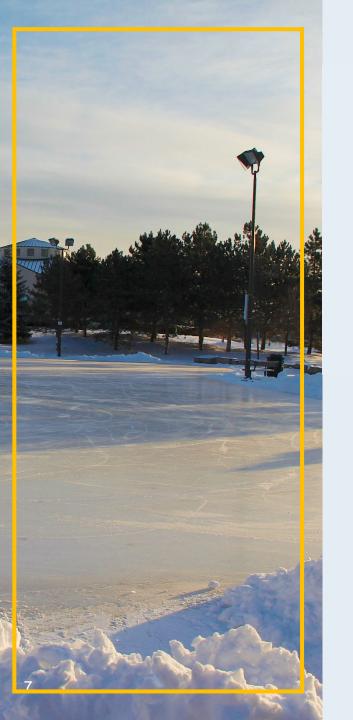
Fees adjusted based on inflation, market trends, and participation.

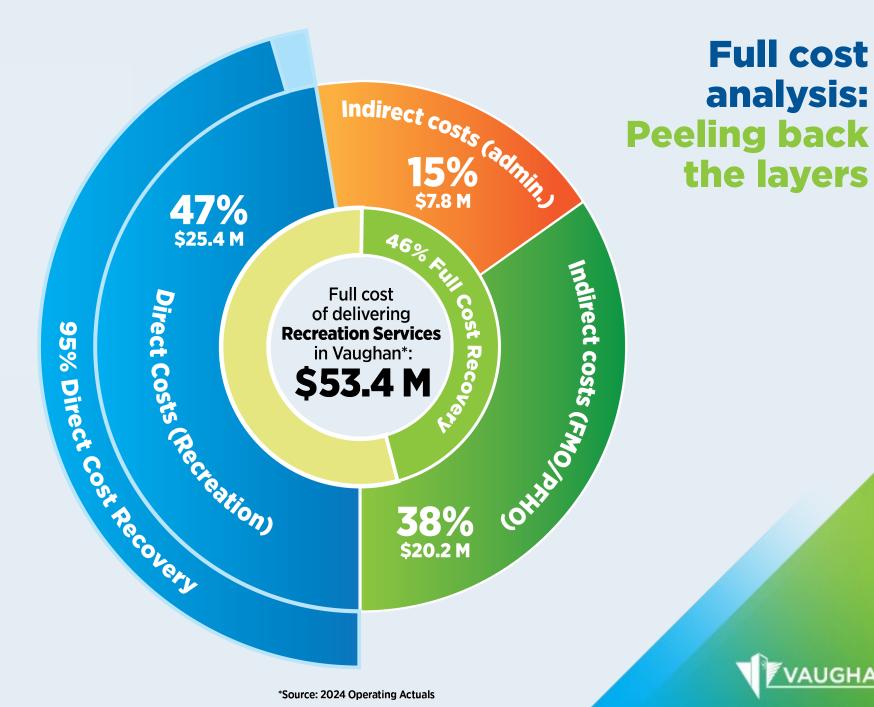


#### **Direct cost recovery performance**



**Despite the** gradual recovery from the COVID-19 pandemic, positive trends are aligning direct cost recovery with the policy's 95% target.





**Full cost** 

analysis:

the layers

#### **Municipal benchmarking**



Brampton

Mississauga

Markham

Oakville

Richmond Hill

#### **SIMILAR**

demographic and socio-economic profiles



versus

among comparator municipalities





**323**,000+ Vaughan population (2021)

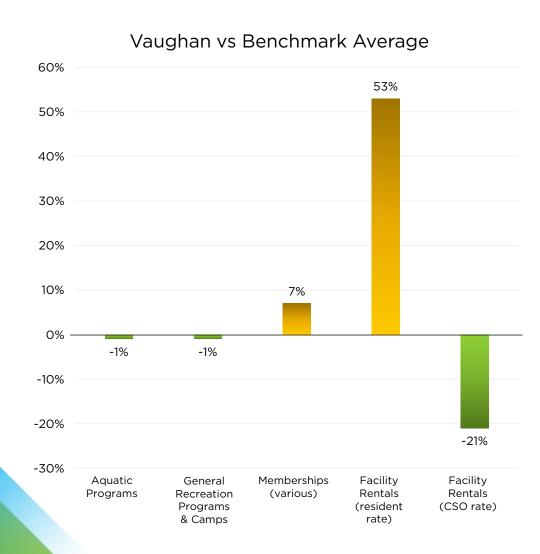
\$107,000

Vaughan median income

Vaughan has the **highest direct cost recovery rates** of comparable municipalities, based on
2023 Municipal Financial Information Returns



#### **Benchmarking fees**



Although fees are generally priced above the benchmark average, there are notable exceptions where they are significantly I lower.



Vaughan older adults at Garnet A. Williams Community Centre



Young Vaughan Rangers at the Rogers Hometown Hockey event

#### Public and stakeholder consultation: overview





50+

staff interviews + Mayor and Members of Council



2,746

record # of online survey responses received from public and user groups

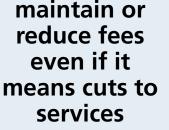




78% fees offer good value for money

53% fees are similar or higher than in other municipalities







increase fees to expand or maintain service levels



top priorities

affordability, access and quality







### **Guiding** principles



FEE SETTING **Competitive Landscape** 

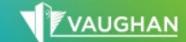




Accessibility and affordability

**Participation** 





#### **Options for consideration**

Fee Changes

Fee Increases (assumes 5% max inc.)

> Fee Reductions

**Participation** 

**Financial Impact**  direct cost recovery

±15%

over 3 years

Most programs (+\$6), drop ins (+\$0.40), park CSO rental (+\$2.21/hr.), 1-yr fitness membership  $(+$2\overline{3})$ , non-resident surcharge (+10%)

Inclusion programs, room rentals. baseball rentals 90%

direct cost recovery

±10%

over 3 years

Adult & 65+ programs (+\$5), drop ins (+\$0.40), park CSO rental (\$2.21/hr.), non-resident surcharge (+10%)

> Inclusion programs, fitness memberships arena, soccer, baseball rentals

No mandated cost recovery

(within benchmark range)

±25%

over 3 years

1-vr aquafit membership (+\$12/yr); adult, preschool & 65+ programs (+\$5); park CSO rentals (+\$2.21/hr.), non-resident surcharge (+10%)

> Fitness memberships. most indoor/ outdoor rentals

Minimal impact to participation due to phased in approach over 3 years

Neutral tax impact



+0.50% more tax funding required



+0.57% more tax funding required



100% direct cost recovery

±20%

over 3 years

Minimum 15% increase across all fees

Reduction in participation likely across many program areas & specialized user

groups

-0.46% in tax savings





#### **Policy recommendations**

- Follow guiding principles
- Increase non-resident surcharge from 10 % to 20%
- Provide subsidized fees to encourage participation among key user groups, including older adults and community service organizations
- Monitor the effects of fees and discounts on participation



Summer Adventure camp at Garnet A. Williams Community Centre



## Strategic oversight model

- **✓** Departmental authority to administer fees
- **✓** Limit fee adjustments
- **✓** Promote financial assistance
- Seek alternative funding& implement cost saving
- ✓ Ensure open public communication on fees
- Review annual fee adjustments with Finance
- ✓ Conduct comprehensive fee reviews every five years



#### **Looking ahead**



Inclusion Summer Camp at Maple Community Centre

- Comprehensive: City's review is thorough, in-depth and covers all pertinent aspects of the Policy
- ► **Progressive**: Current User Fee Policy is a benchmark for other municipalities
- ► **Potential alignment**: Some fee rates warrant adjustment to reflect fees charged elsewhere
- Sustainable: 95% cost recovery policy remains appropriate for Vaughan residents, balancing cost recovery, accessibility and affordability

# Thank You

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