

Committee of the Whole (2) Report

DATE: Tuesday, April 8, 2025

WARD(S): ALL

TITLE: TOURISM HOST IN VAUGHAN GRANT 2025 SPRING-SUMMER
FUND RECOMMENDATIONS

FROM:

Michael Genova, Deputy City Manager, Strategic Initiatives

ACTION: DECISION

Purpose

On behalf of the Tourism Vaughan Corporation (TVC) Board of Directors (TVC Board), this report seeks Council ratification of the recommendation to fund 25 organizations for projects proposed under the Tourism Host in Vaughan Grant program. The TVC Board adopted the recommendation on March 19, 2025, to distribute \$217,900 to local fairs, festivals, and sporting events contributing to the city's tourism industry. The program is funded from revenues collected under the Vaughan Municipal Accommodation Tax (MAT).

Report Highlights

- The Tourism Vaughan Corporation (TVC) was founded in 2019 with the mission to develop and promote Vaughan as a tourist destination for visitors and business travelers.
- As a municipal services corporation, the TVC is operated by City staff within the City of Vaughan's Economic Development Department in the Strategic Initiatives portfolio.
- In 2024, the Host in Vaughan Grant program awarded \$123,960 in grant funding to 18 recipients, who in turn, directly invested \$1.2 million in the local economy, and generated an estimated \$2.5 million in economic impact.

Report Highlights continued

- 27 applications for support from the program were received by the TVC between January 8 and February 19, 2025. The submissions were reviewed by a committee of adjudicators, including members of the Tourism Vaughan Advisory Committee (TVAC) and City staff from Economic Development and Recreation Services.
- On March 19, 2025, the TVC Board of Directors adopted the recommendations to fund 25 organizations for projects proposed under the Tourism Host in Vaughan Grant program in the amount of \$217,900 out of the total \$230,000 available in 2025, subject to the approval of TVC's Voting Member, Vaughan City Council.
- Based on the application details submitted by the 25 applicants, it is projected that these organizations will invest more than \$3.2 million in direct spending in the local economy to execute their projects, representing an overall dollar value of investment leveraged ratio of 15:1 on the \$217,900 in contributions that the Host in Vaughan grant program will invest; meaning, that for every \$1 of grant funding disbursed, the event organizers then invest \$15 in the local economy to deliver their project.

Recommendations

1. THAT the 25 projects presented in Attachment 2 of this report be approved to receive funding from the Tourism Vaughan Corporation through the Host in Vaughan Grant program, conditional on confirmation with each applicant of satisfactory proof of their special events permit status, insurance, venue confirmation, prior year financials, and status of good standing with the City of Vaughan.

Background

The Tourism Vaughan Corporation (TVC) was founded in 2019 with the mission to develop and promote Vaughan as a tourist destination for visitors and business travelers.

TVC is Vaughan's destination marketing and development organization (DMO). To achieve its goals, the TVC's plan and budget utilize 50% of the revenues generated by the Vaughan Municipal Accommodation Tax (MAT) under By-law 029-2019.

As a municipal services corporation, the TVC is operated by City staff within the City of Vaughan's Economic Development Department in the Strategic Initiatives portfolio.

The following Council-approved initiatives guide the TVC:

- The City of Vaughan's Term of Council Strategic Plan
- The Economic Development Action Plan
- The Tourism Vaughan Action Plan
- The Vaughan Destination Master Plan

In 2024, the Host in Vaughan Grant program awarded \$123,960 in grant funding to 18 recipients, who, in turn, directly invested \$1.2 million in the local economy and generated an estimated \$2.5 million in economic impact.

The Host in Vaughan Grant aims to enhance tourism across Vaughan by encouraging visitation and participation at local events. It also encourages strong partnerships between stakeholders in the Vaughan tourism sector. This program helps grow existing events and projects in Vaughan and attract new activations to the city.

Consideration is given to projects that meet the following objectives:

- Delivery of events, product packages and thematic campaigns that support tourism in Vaughan
- Demonstrated traction for the project to draw participants and visitors into Vaughan from more than 40 kilometres away
- Events, activities and programs must take place in the city of Vaughan
- Proposed events and activations encourage residents to participate in their community and generate a sense of pride of place in the city of Vaughan
- The project promotes inclusivity, cross-cultural collaboration and participation of a diversity of groups and organizations in the city of Vaughan

The full program guidelines are included as Attachment 1.

Council approved TVC's annual budget, which included \$230,000 for Host in Vaughan Grant fund recommendations. The TVC budget is fully funded through revenues collected under the MAT. The funding categories and corresponding funding levels are presented in Table 1.

Table 1: Host in Vaughan Grant funding categories

Category	Available funding per project/applicant
Sports Events (sanctioned)	Up to \$15,000 or up to \$25,000 for International
Business Conferences	Up to \$5,000 or up to \$10,000 for National/International
Tourism Partnerships	Up to \$10,000
Major Festivals and Events	Up to \$10,000
Community Activations	Up to \$5,000

Previous Reports/Authority

[Committee of the Whole \(2\) Report Extract – Tourism Vaughan Action Plan - 2025 \(February 11, 2025\)](#)

[Committee of the Whole \(2\) Report Extract – Tourism Host in Vaughan Grant – 2024 Fall-Winter Fund Recommendations \(November 12, 2024\)](#)

[Committee of the Whole \(Working Session\) Report Extract – Vaughan Economic Development Action Plan, 2023-27 \(April 10, 2024\)](#)

[Committee of the Whole \(2\) Report Extract - Strengthening and Advancing Small Business and Entrepreneurship Services \(March 8, 2022\)](#)

[Committee of the Whole \(2\) Report Extract - Vaughan Destination Master Plan \(October 13, 2021\)](#)

[City of Vaughan By-Law 029-2019 - Municipal Accommodation Tax](#)

Analysis and Options

27 applications for support from the program were received by the TVC between January 8 and February 19, 2025. The submissions were reviewed by a committee of adjudicators, including members of the Tourism Vaughan Advisory Committee (TVAC) and City staff from Economic Development and Recreation Services.

The program received submissions under the following categories:

- Seven Community Activations (six recommended for funding)
- 16 Major Festivals (all were recommended for funding with one being re-evaluated as a Community Activation)
- Four Sports Events (three recommended for funding)

On March 19, 2025, the TVC Board of Directors adopted the recommendations to fund 25 organizations for projects proposed under the Tourism Host in Vaughan Grant program in the amount of \$217,900 out of the total \$230,000 available in 2025, subject to the approval of TVC's Voting Member, Vaughan City Council.

The 25 organizations and associated projects recommended for funding support by the committee of adjudicators and the TVC Board of Directors are summarized in Attachment 2.

The disbursement of funds for any approved applicant is conditional on confirmation with each applicant of satisfactory proof of their special events permit status, insurance, venue confirmation, prior year financials, and status of good standing with the City of Vaughan.

This is in alignment with the Council-approved recommendation on March 22, 2022, that the Manager, [Economic Services] (or designate) or City Clerk be authorized to execute agreements, as required during the 2022-2026 time frame related to awarding grants and/or sponsorship funding to eligible individuals and organizations through programs funded by the Federal Government, Province of Ontario, Regional Municipality of York, or non-governmental organizations (NGOs), and administered by the City of Vaughan.

Approved recipients will receive an initial disbursement of 75 per cent of the approved funding amount which will be released to the recipient no earlier than 45 days prior to the start of the project. The remaining 25 per cent will be held back and will only be released upon receipt and successful acceptance of the final report.

Based on the application details submitted by these 25 applicants, it is projected that these organizations will invest over \$3.2 million in direct spending in the local economy to execute their projects, representing an overall dollar value of investment leveraged ratio of 15:1 on the \$217,900 in contributions that the Host in Vaughan grant program will invest; meaning, that for every \$1 of grant funding disbursed, the event organizers then invest \$15 in the local economy to deliver their project.

It is anticipated that demand for funding support will only continue to increase and that the amount of funding requested from the Host in Vaughan grant will continue to exceed the available funding envelope.

During intake for the 2024 program year, applicants requested a total of \$335,367 out of the \$230,000 total available funding envelope. As the demand increases, the program will have to seek additional sources of funding to keep up with demand. This should also be taken as a reminder that current funding recommendations should not be seen to set a precedent for subsequent decisions in future years. Increasing demand will result in increasing competition which implies that organizations selected to receive funding in one intake period may not end up qualifying in the same way in a future intake period, especially if other applicants can demonstrate better alignment to the fund objectives.

Financial Impact

There is no financial impact on the municipal tax base. Fund recommendations are allocated from the Council-approved 2024 TVC Action Plan and budget, which is fully funded through revenues collected under the MAT.

Operational Impact

None.

Broader Regional Impacts/Considerations

The launch and continuation of the Host in Vaughan grant program in 2025 align with best practices in other communities. Grant support programs for festivals, events, and projects offered by municipalities and tourism destination development and marketing organizations are available Provincially and in many neighbouring municipalities from Toronto, Mississauga, Brampton, Markham, York Region, and beyond.

Additional funding sources will need to be identified in future years to keep up with the anticipated increase in demand for support and maintain competitiveness with neighbouring municipalities that currently commit an even greater allocation of funds than the \$230,000 funding envelope in the Host in Vaughan grant program.

Conclusion

As the sole voting member of the Tourism Vaughan Corporation, Council is responsible for approving the Host in Vaughan grant recommendations, as discussed in this report.

With approval of the recommendations in this report, Council will continue to support the growth of the local tourism industry.

Upon Council approval, Staff will contact applicants to inform them of the decisions. Approved applicants will be provided with standardized reporting requirements and be required to enter into a written agreement with the City of Vaughan.

A new funding cycle for the 2025 Summer-Fall period will open in April 2025.

For more information, please contact: Don De Los Santos, Senior Manager, Economic Services, ext. 8874.

Attachments

1. Host in Vaughan Grant program guidelines, January 2025
2. Host in Vaughan Grant funding recommendations, March 19, 2025

Prepared by

Don De Los Santos, Senior Manager, Economic Services, ext. 8874