



Presentation to City of Vaughan  
Council – May 7, 2019

**WE GROW GLOBALLY  
COMPETITIVE TECH TITANS THAT  
BUILD-TO-SCALE IN CANADA.**



The background image shows a bright, modern office space. Large, leafy trees are planted in the room, and strings of warm-toned Edison-style light bulbs are draped across the ceiling. In the foreground, two people are seated at a white desk, working on laptops. To the left, a wall is covered with various colorful posters and notices. In the background, a man in a maroon sweater is walking towards a glass door labeled 'EXIT'. The floor is a polished, reflective grey.

## OUR PURPOSE

**ventureLAB will establish the region as a Destination of Choice for technology firms to create globally competitive companies, building and scaling in Canada.**

# ONTARIO'S TECH CORRIDOR



## ONTARIO TECH CORRIDOR STATS

- 20,000+ tech firms
- 400,000+ tech workers
- 8.6M Ontarians

Ontario's Tech Corridor builds the technologies to deliver products and services for priority sectors in Ontario and Canada, including advanced manufacturing, financial services, and health.

## CORRIDOR STRENGTHS



HARDWARE



SOFTWARE



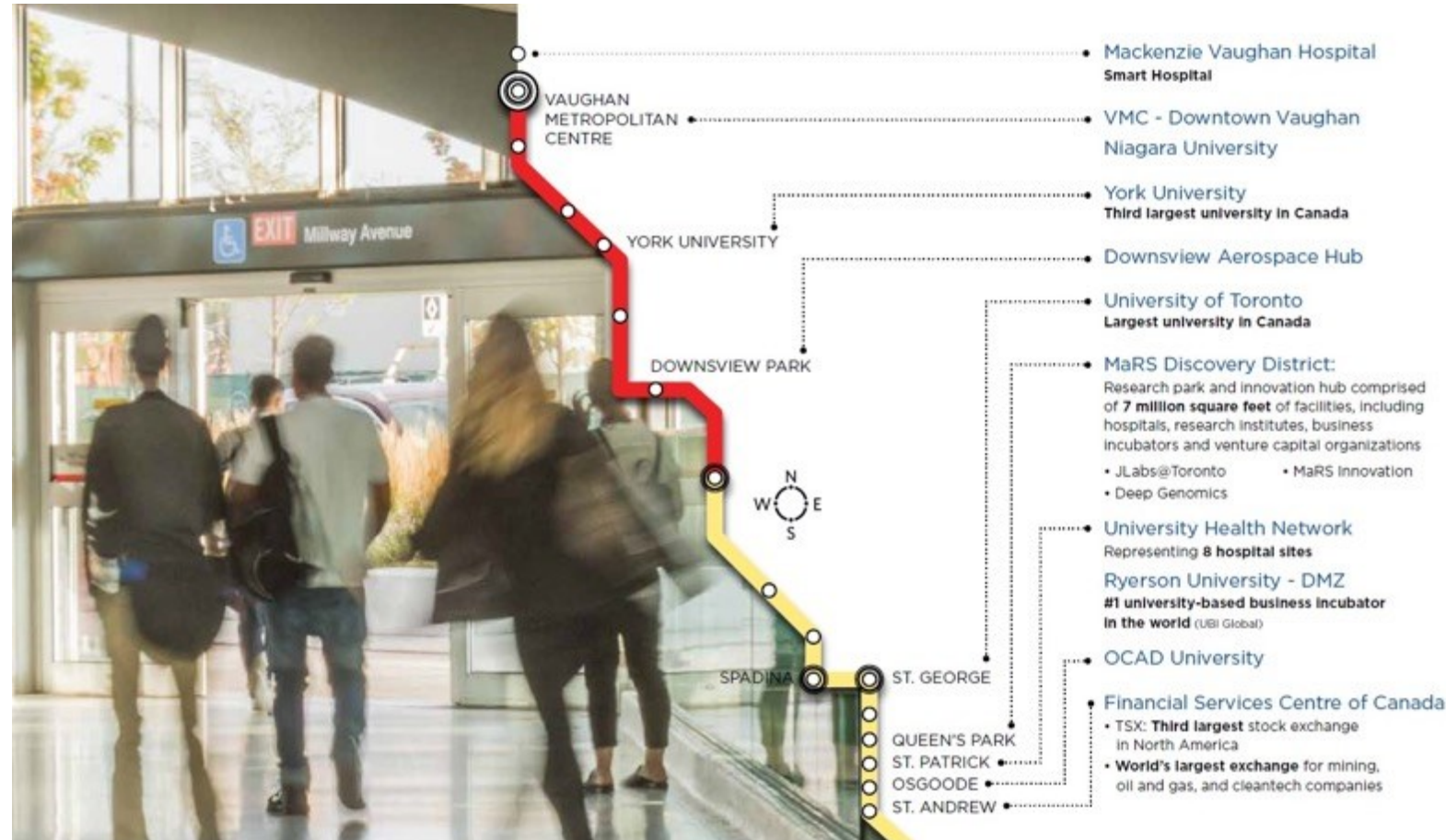
APPS



TELECOM

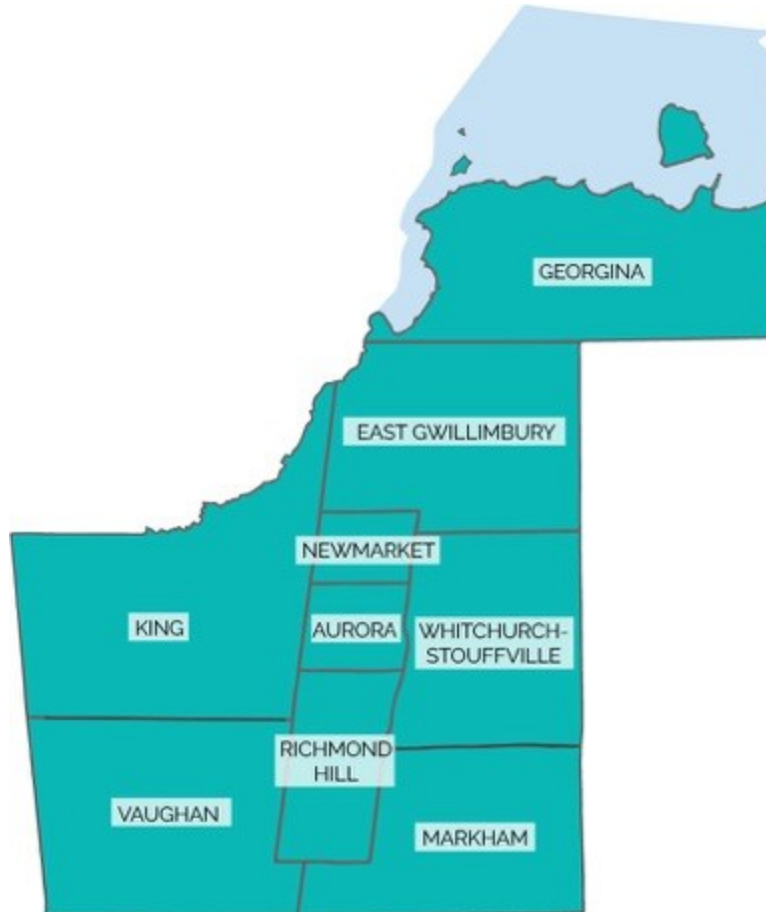


# TECH IN THE GTA



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## YORK REGION



**1.2 MILLION RESIDENTS**

**4,300**

**TECH COMPANIES**

**65,000+**

**TECH JOBS**

**500+**

**GLOBAL  
MULTINATIONALS**

**9**

**MUNICIPALITIES**

**4**

**URBAN GROWTH  
CENTRES**

**CANADA'S HIGHEST  
CONCENTRATION OF TECH  
COMPANIES**

## WHO WE ARE

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**ventureLAB** is a leading technology hub located in York Region, Canada's densest tech cluster, that supports tech entrepreneurs.

2,000+

**TECH  
COMPANIES  
SUPPORTED**

\$85M +

**RAISED THROUGH  
CAPITAL  
INVESTMENT  
PROGRAM**

\$30M +

**PUBLIC &  
PRIVATE  
FUNDING RAISED**

400+

**COMPANIES  
SUPPORTED  
ANNUALLY**

## WHO WE HELP

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**ventureLAB** supports growth ventures in key sectors:



Digital Media & ICT



Digital Health & Devices



FinTech



Advanced Manufacturing





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## **YORK REGION'S HEALTH TECH CLUSTER**

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York Region has a thriving, connected health tech cluster, attracting start-ups and scale-ups from across Ontario. ventureLAB drives innovation, commercialization and thought leadership, working together with hospitals, health care organizations, and strategic partners to improve health care and experiences for Canadians.



**350+**

**Life sciences and health  
tech ventureLAB clients**

**\$20M +**

**Raised by ventureLAB  
supported health  
companies since 2011**

**3**

**World-class hospitals,  
including Canada's first  
'smart' hospital**

**3**

**Hospital-affiliated  
innovation and  
accelerator programs**

# DRAFT

## ventureLAB'S INNOVATION HUB

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50,000

SQUARE FEET OF  
INNOVATION  
SPACE

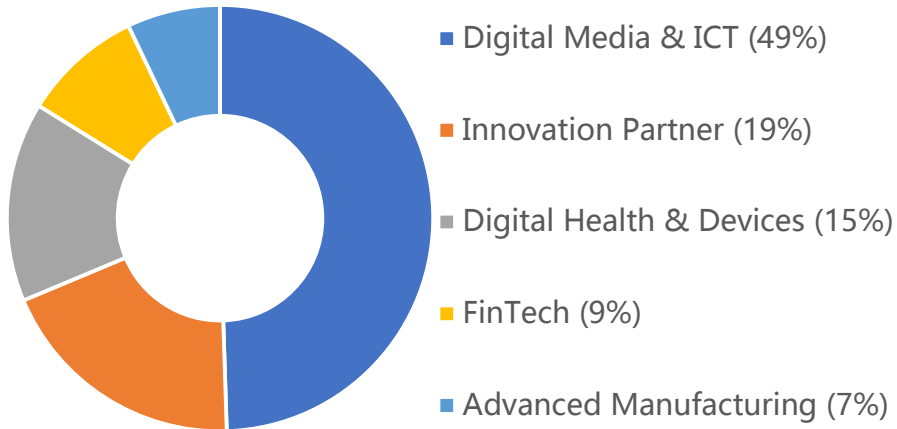
45+

TECH COMPANIES  
+ INNOVATION  
PARTNERS

300+

PEOPLE EMPLOYED

### Industry Breakdown



## OUR PARTNERS

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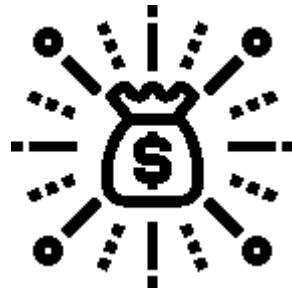




## OUR PILLARS

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CAPITAL



TALENT



TECHNOLOGY



## CAPITAL INVESTMENT PROGRAM

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Companies  
Supported in 2018



Raised in 2018



Companies  
Supported Since  
2011



Raised Since 2011

ventureLAB's Capital Investment Program is for companies who are ready to scale. Companies accepted into ventureLAB's Capital Investment Program work with an advisor to develop a capital strategy roadmap to help prepare them for private investment.

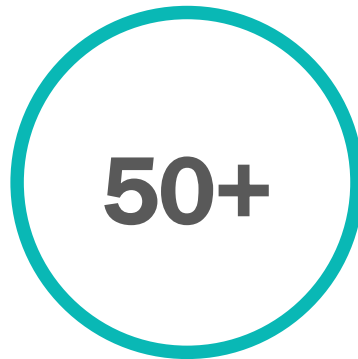
## VAUGHAN + ventureLAB PROGRAMMING

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Joint programming ran January-March 2019 to support tech entrepreneurs in Vaughan



Programs +  
Workshops



Registrants

Since 2011

**150+**

ventureLAB-  
supported  
companies based in  
Vaughan\*

**\$4.3M**

raised by  
ventureLAB-  
supported  
companies based in  
Vaughan\*



# Made in York Region: The Future of Tech

- Made In York Region: The Future of Tech – October 11, 2018
- Open House Showcase of 40+ regional companies
- Keynote – featured C-Suite Speakers from NGen Canada CEO, Pond Technologies, SE Health
- 250+ attendees
- Successful “MVP” of signature regional technology event to expand in 2019



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**THANK YOU**

[www.venturelab.ca](http://www.venturelab.ca)