

CITY OF VAUGHAN

EXTRACT FROM COUNCIL MEETING MINUTES OF FEBRUARY 21, 2024

Item 11, Report No. 5, of the Committee of the Whole, which was adopted without amendment by the Council of the City of Vaughan on February 21, 2024.

11. REQUEST FOR APPROVAL OF SINGLE AND SOLE SOURCE PURCHASES OF FIREFIGHTING EQUIPMENT AND SERVICE PROGRAMS FOR VAUGHAN FIRE AND RESCUE SERVICE

The Committee of the Whole recommends approval of the recommendations contained in the following report of the City Manager, dated February 13, 2024:

Recommendations

1. That notwithstanding the Corporate Procurement Policy 15.C.03, the Fire Chief shall be authorized to approve Sole Source and Single Source procurements for the goods and services listed in Table 1 and Table 2;
2. That the Fire Chief be authorized to determine the allocation of individual supplier spend within the described goods and services on an annual basis up to the aggregate of the maximum annual spend specified herein, subject to annual budget approval;
3. That the Fire Chief be authorized to undertake, as required, administrative amendments to Tables 1 and 2 included in this Report;
4. That the Director of Procurement Services, or delegate, be authorized to execute agreements in a form satisfactory to Legal Services for Sole Source and Single Source procurements provided in Recommendation 1;
5. That VFRS maintain current copies of the exclusivity letters provided as attached to this report, and re-report any changes in market monopolies or supplier representation to Council annually, if applicable;
6. That notwithstanding Recommendation 1, VFRS continue to investigate opportunities for competitive and collaborative procurement opportunities, should they become available, for the products and/or services included within the Tables to this report, to ensure Best Value for the City.

Committee of the Whole (2) Report

DATE: Tuesday, February 13, 2024

WARD(S): ALL

TITLE: **REQUEST FOR APPROVAL OF SINGLE AND SOLE SOURCE PURCHASES OF FIREFIGHTING EQUIPMENT AND SERVICE PROGRAMS FOR VAUGHAN FIRE AND RESCUE SERVICE**

FROM:

Nick Spensieri, City Manager

ACTION: DECISION

Purpose

To authorize the Fire Chief, Vaughan Fire and Rescue Service (VFRS) to approve sole source and single source procurements of routinely purchased fire equipment, safety supplies, and Original Equipment Manufacturer (OEM) firefighting apparatus repair and service listed in the Tables attached up to the maximum annual amounts specified.

Report Highlights

- The Fire and Rescue sales and marketing space, and provision of related goods and equipment, is extremely unique, and highly restrictive.
- Original Equipment Manufacturers (OEMs) often work directly with very few resellers for the supply and delivery of their items, specifically due to the ability to support quality delivery, required training, and top-tier customer support. Those who supply these products are held to strict standards by the manufacturer in order to maintain their market monopoly.
- As a result, VFRS seeks authority to have the Fire Chief approve certain Single and Sole Source procurements of the vendors and the goods and/or services listed in this report to enable VFRS to reduce downtime, promote staff safety, and continue to maintain our high service standards for the maximum annual amounts identified therein, subject to budget approval.

Recommendations

1. That notwithstanding the Corporate Procurement Policy 15.C.03, the Fire Chief shall be authorized to approve Sole Source and Single Source procurements for the goods and services listed in Table 1 and Table 2;
2. That the Fire Chief be authorized to determine the allocation of individual supplier spend within the described goods and services on an annual basis up to the aggregate of the maximum annual spend specified herein, subject to annual budget approval;
3. That the Fire Chief be authorized to undertake, as required, administrative amendments to Tables 1 and 2 included in this Report;
4. That the Director of Procurement Services, or delegate, be authorized to execute agreements in a form satisfactory to Legal Services for Sole Source and Single Source procurements provided in Recommendation 1;
5. That VFRS maintain current copies of the exclusivity letters provided as attached to this report, and re-report any changes in market monopolies or supplier representation to Council annually, if applicable; and
6. That notwithstanding Recommendation 1, VFRS continue to investigate opportunities for competitive and collaborative procurement opportunities, should they become available, for the products and/or services included within the Tables to this report, to ensure Best Value for the City.

Background

The Fire and Rescue sales and marketing space, and provision of related goods and equipment, is extremely unique, and highly restrictive. OEMs often work directly with very few resellers for the supply and delivery of their items, specifically due to the ability to support quality delivery, required training, and top-tier customer support. Those who supply these products are held to strict standards by the manufacturer in order to maintain their market monopoly. This request for Single and Sole Source procurement authority for each of the requested supplier/suppliers enables VFRS to reduce downtime, promote staff safety, and continue to maintain our high service standards.

As a result, VFRS seek authority to have the Fire Chief approve certain Single and Sole Source procurements of goods and services identified in Tables 1 and 2 up to the maximum annual amounts identified therein. In the interim, VFRS will, together with Procurement Services continue to explore opportunities for competitive and collaborative procurements.

Analysis and Options

Rationale for Single Source and Sole Source Procurements

Safety and interoperability in emergency situations

As a recognized repair facility, the city strives to maintain the highest safety standards for its fire equipment/apparatus and use the highest quality parts for its maintenance, equipment, and repairs. OEM parts are recommended over after market parts due to warranty reliability, and safety requirements. Based on the critical nature of VFRS' operational requirements, the equipment purchased can greatly impact service delivery standards and component failure can significantly affect our business, which is not a risk VFRS is willing to accept.

Vaughan Fire utilizes OEM suppliers, equipment, parts and vehicles that complement a seamless service level, continuity of operations, and ensures consistent equipment across all stations for all personnel. This assists in maintaining both health and safety and training requirements as it relates to Firefighter Certification in Ontario.

Timeliness and economies of scale

Due to the operational tempo and nature of emergencies in the City of Vaughan, the failure of any components on these vehicles can lead to service level interruptions. Aggregate purchases should produce economies of scale and help in cost negotiations and reductions for VFRS, making best use of available budget dollars. The list of supplier/suppliers outlined in Tables 1 and 2 have demonstrated the availability to complete OEM service warranty work and provide equipment and safety products that are proprietary.

Annually, Vaughan Fire has worked with Procurement Services to determine the best available method for procuring fire equipment/products/services considering product suitability, compatibility, and exclusivity of dealership requirements. While there are many products and services that VFRS procures annually that can be facilitated through a competitive bidding process, the lists outlined in Tables 1 and 2 below comprise a list of suppliers that are the subject to these strict market monopolies, and/or exclusive dealer relationships that VFRS must adhere to in order to make the purchases required. There has also been significant consultation with the market, resulting in the development of the package of exclusivity letters, Attachment 2 to this report. These letters, in conjunction with the reasons provided in Tables 1 and 2 provide the justification for Single Source and Sole Source procurements, in line with the criteria provided in the City's Procurement Policy.

Director of Procurement Services satisfied as to justification.

The Director of Procurement Services is satisfied based on the information provided that Single and Sole Source procurements are justified for the specific grouping of products and services identified in Tables 1 and 2, in order to comply with the market monopolies and sales restrictions imposed by the equipment manufacturers. As such, with Council approval, VFRS will work together with Procurement Services and Legal Services to negotiate and finalize the agreements with these supplier/suppliers (exclusive Ontario dealers of the OEM's) to obtain the best value for the city.

The procurement of IT Goods and Services not related to the Supplier/Suppliers, Goods and/or Services not listed in Tables 1 and 2 would continue in the normal course under the City's Corporate Procurement Policy (15.C.03).

Approval Authority

According to the City's Corporate Procurement Policy, Council approval is required where the Cumulative Total Cost of a Single Source or Sole Source Procurement exceeds \$100,000. The City Manager has authority to approve Single or Sole Source Procurements in excess of \$50,000 or below \$100,000. VFRS recommend that the Fire Chief be authorized to approve Single Source and Sole Source awards for the supplier/suppliers, Goods and Services listed in Tables 1 and 2 to this report. VFRS will work together with Procurement Services and Legal Services to negotiate and finalize the agreements resulting from these procurements. These arrangements will remain contingent on supplier performance and continued exclusivity of these dealer arrangements.

In order to ensure Best Value for the City, VFRS would continue to work with Procurement Services to explore opportunities for collaborative and competitive procurements.

Procurement activities for all VFRS purchases will continue to be reported to Council in the relevant Procurement Activity Reports.

Previous Reports/Authority

[Finance, Administration & Audit – 2017 Item 7 Report No 10](#) – Request for approval of single source procurements of Original Equipment Manufacturers (OEM) parts, replacement parts, service, and equipment for fire apparatus

Financial Impact

Funding for these agreements is included in approved 2024 operating and capital accounts. Any incremental funding that may be required for future year spending will be submitted as part of future annual budget cycles.

Operational Impacts

This report has been prepared in consultation with Procurement Services and Legal Services.

Broader Regional Impacts/Considerations

N/A

Conclusion

The fire and rescue supplier space are extremely complex, and there are a significant number of exclusive representation and relationships that VFRS must adhere to in order to continue to maintain our high service level standards. Therefore, it is recommended that the Fire Chief be authorized to approve Single Source and Sole Source procurements with the supplier/suppliers for the goods and/or services listed in Tables 1 and 2 of this report up to the maximum amounts listed, subject to budget approval.

Attachments

1. Tables 1 and 2 – Proposed Sole Source and Single Source Procurements
2. Letters of Exclusivity (OEM letters) for all requested supplier/suppliers

Prepared by

Michael Ing, Assistant Deputy Fire Chief

Approved by

A handwritten signature in black ink, appearing to read "Nick Spensieri", with a long horizontal line extending to the right.

Nick Spensieri, City Manager

Attachment 1

Table 1: Proposed Sole Source Procurements

Schedule A of the City's Corporate Procurement Policy provides that a Sole Source procurement may be where the Director of Procurement Services is satisfied that the following conditions are met:

- statutory or market-based monopoly;
- the complete item, service, or system is unique to one Supplier and no alternative or substitute exists, i.e., Goods, Services, or warranty are proprietary;
- where only one Supplier is offering the Goods and/or Services as an authorized reseller due to franchise restrictions;

The Director of Procurement Services is satisfied that the following that a Sole Source Procurement with the Supplier/Suppliers for the goods and/or services listed is appropriate for the reasons provided above and below.

Sole Source Agreements				
#	Supplier	Description of Good and/or Service	Maximum Annual Spend	Further Rationale for Sole Source
1	AJ Stone	Fire Aide (Fluorine-Free) Foam	\$120,000	<p>This is the only PFAS-free product compatible with our current equipment.</p> <p>Per the exclusivity letter provided, this product is subject to localized monopolies, and no other supplier in this region is permitted to sell this product.</p>
2	AJ Stone	Task Force Tip	\$50,000	<p>VFRS staff are trained, and all applicable equipment and fire trucks currently are equipped with this product. It would be cost prohibitive and operationally inefficient to change from current products.</p> <p>Per the exclusivity letter provided, this product is subject to localized monopolies, and no other supplier in this region is permitted to sell this product.</p>

Sole Source Agreements

#	Supplier	Description of Good and/or Service	Maximum Annual Spend	Further Rationale for Sole Source
3	Carmen Transportation Group	Engine Refurbishment	\$50,000	<p>This supplier is OEM which repairs and provides the product.</p> <p>Per the exclusivity letter provided, this product is subject to localized monopolies, and no other supplier in this region is permitted to sell these products.</p>
4	Dependable Emergency Vehicles	OEM Parts Suspension	\$180,000	<p>This supplier is the OEM which repairs and provides the product.</p> <p>Per the exclusivity letter provided, this product is subject to localized monopolies, and no other supplier in this region is permitted to sell this product.</p>
5	Fort Garry Industries Ltd.	Supply & Delivery of Original Parts for Fire Trucks	\$60,000	<p>This supplier is the OEM parts provider of this product.</p> <p>Per the exclusivity letter provided, this product is subject to localized monopolies, and no other supplier in this region is permitted to sell these products.</p>
6	Kenworth Truck Centre	Authorized service center for warranty repairs and engine diagnostics, including preventative maintenance programs and M.V.I.S. inspections	\$80,000	<p>Exclusive authorized service center for warranty repairs and engine diagnostics, including preventative maintenance programs and M.V.I.S. inspections.</p> <p>Per the exclusivity letter provided, this service is subject to localized monopolies, and no other supplier in this region is permitted to provide these services.</p>
7	MES	Supply & Delivery of eDraulic and Hydraulic Rescue Equipment and Replacement Parts and Refurbishment of Hydraulic Equipment	\$100,000	<p>VFRS staff are trained, and infrastructure has been set for this product. It would be cost prohibitive and operationally inefficient to change from current products.</p>

Sole Source Agreements

#	Supplier	Description of Good and/or Service	Maximum Annual Spend	Further Rationale for Sole Source
				Per the exclusivity letter provided, this product is subject to localized monopolies, meaning that no other supplier in this region is permitted to sell these products.
8	Profire Emergency Equipment	Supply of OEM Cab Chassis and Body Parts for Spartan Fire Vehicles	\$180,000	This supplier is the OEM for repairs and provider of this product. Per the exclusivity letter provided, this product is subject to localized monopolies, meaning that no other supplier in this region is permitted to sell these products.
9	Tech Forward	Key Fire Hoses	\$260,000	VFRS staff are trained, and all applicable equipment and fire trucks currently are equipped with this product It would be cost prohibitive and operationally inefficient to change from current products. Per the exclusivity letter provided, this product is subject to localized monopolies, and no other supplier in this region is permitted to sell these products.
10	Thomasos Spring Service Ltd.	Repairs for Suspension of City's Fleet Fire & Rescue Vehicles	\$100,000	This supplier is the OEM which repairs and provides this product. Per the exclusivity letter provided, this product is subject to localized monopolies, and no other supplier in this region is permitted to sell these products.
11	TOK (S.N. Diesel Service)	Cummins engine repairs facility, parts, service, and warranty capabilities	\$120,000	Exclusive Cummins repair facility

Sole Source Agreements

#	Supplier	Description of Good and/or Service	Maximum Annual Spend	Further Rationale for Sole Source
12	Toromont Cat	Caterpillar Parts	\$80,000	<p>Exclusive OEM parts provider / repairs facility</p> <p>Per the exclusivity letter provided, this product is subject to localized monopolies, and no other supplier in this region is permitted to sell these products.</p>
13	AJ Stone	MSA	\$120,000	<p>VFRS has been using this products/equipment over several years whereby staff are trained, and infrastructure has been set for this product. It would be cost prohibitive and operationally inefficient to change from current products.</p> <p>A.J Stone Company LTD is the sole authorized MSA Prestige Partner within the Fire Service market in the province of Ontario.</p>

Table 2: Proposed Single Source Procurements

Schedule A of the City’s Corporate Procurement Policy provides that a Single Source procurement may be where the Director of Procurement Services is satisfied that the following conditions are met:

- there is a need for standardization or compatibility with Goods and/or Services previously acquired or the required Goods and/or Services will be additional to similar Goods and/or Services being supplied under an existing Contract, or
- where necessary to maintain an existing warranty from a previous Supplier, or
- the ability of the Supplier to deliver Goods and/or Services within the requested timeframe; or
- the required Goods and/or Services are to be supplied by a particular Supplier having special knowledge, skills, expertise, or experience.

The Director of Procurement Services is satisfied that the following that a Single Source Procurement with the Supplier/Suppliers for the goods and/or services listed is appropriate for the reasons provided above and below.

Single Source Agreements				
#	Supplier	Description	Maximum Annual Spend	Justification for SSA
1	Zenith	Body & Refinish Services	\$40,000	Authorized OEM paint warranty repair facility for REV group. For non-warranty services, the City will be pursuing competitive quotes for this work.



Wednesday, January 10th, 2024

A.J. Stone Company
62 Bradwick Dr
Concord, ON L4K 1K8
Canada

Enforcer One, LLC. acknowledges A.J. Stone Company as our authorized and sole source distributor for Ontario, Canada of all products (Enforcer® Compressed Air Foam Systems and FIREBULL® Fluorine Free Foam) manufactured by Enforcer One, LLC.

Enforcer One, LLC. is secure in continuing the ongoing affiliation between itself and A.J. Stone Company with all future endeavors.

Signed,

A handwritten signature in black ink, appearing to read "Ron Thames".

Ron Thames

President and CEO

Enforcer One, LLC.





January 10, 2024

To: The Ontario Fire Service Market

At MSA we take our business of protecting people's lives seriously and we want to ensure that the service provided by our Distributors is second to none.

In order to provide superior service and support to the men and women of the Fire Service in Ontario, MSA is happy to announced that our Prestige Channel Partner for the Ontario fire service market is A.J Stone Company LTD. This designation requires the distributor to meet stringent criteria such as minimum stocking levels for MSA product & replacement parts, the number of technicians and mobile repair units in service and mandatory training for representatives and technicians. This Prestige level designation ensures that the distributor has all the qualifications required to facilitate the highest possible end user customer experience.

The purpose of this document is to confirm that as of this date, A.J Stone Company LTD is the sole authorized MSA Prestige Partner within the Fire Service market in the province of Ontario.

Yours in Safety

A handwritten signature in black ink, appearing to read "Trevor Picard", written over a light grey rectangular background.

Trevor Picard
Sales Manager
Ontario First Responder Market



3701 Innovation Way
Valparaiso, IN 46383-9327
800-348-2686
219-462-6161
Fax 219-464-7155
sales@tft.com • www.tft.com

Nozzles
Handheld
Master Stream
Remote Controlled
Specialty

Monitors
Portable
Fixed Systems
Remote Controlled
Manual
Oscillating

Industrial
Nozzles
Fixed Monitors
Water Supply Valves

Foam Equipment
Eductors
Self Educting Nozzles
Aspirating Attachments

Valves
Intake Valves
Manifolds
Handheld Valves
Hydrant Asst
Wyes
Siamese
Suction Strainers

Accessories
Adapters
Elbows
Hydrant Adapters
Gauges
LDH Adapters
Storz Adapters
Hydrant Wrenches
Spanner Wrenches

January 1, 2024

RE: A.J. Stone – Task Force Tips Distribution in Ontario

To whom it may concern:

This letter is to verify that A.J. Stone Company is the exclusive authorized stocking distributor for Task Force Tips products within the Province of Ontario.

If you have any questions regarding this exclusive distribution, please do not hesitate to contact me.

Jeff Goarley
Canadian Territory Manager
Cell: 519-359-5000



November 23, 2023

City of Vaughan Fire and Rescue Services
2800 Rutherford Road
Vaughan, ON L4K 2N9

To the Attention of : Deputy Fire Chief Grant Moffatt
Assistant Deputy Chief Michael Ing
Mechanical Chief Chris Dennis
Assistant Mechanical Chief Victor McPherson

Re: Service Provider Arrangement

Carmen Truck and Trailer Center hereby provides the City of Vaughan Fire and Rescue Services exclusive service rights to their fire and rescue vehicles which require safety certifications, maintenance or repair, specifically to E-One, Ferrara, Smeal, and Spartan equipment on immediate notice. This exclusive arrangement ensures that Carmen provides the consistent level of service quality required to maintain, repair and certify the above-mentioned equipment, on immediate response and priority, 24 hrs, 365 days per year.

Any inquires can be directed to myself.

Regards,

A handwritten signature in black ink, appearing to read "Vince", is written over a light blue horizontal line.

Vince Tarantini
President
Carmen Truck and Trailer Centre Ltd.
416-667-9700, ext 222
vince@carmentransportation.com



DEPENDABLE EMERGENCY VEHICLES
A DIVISION OF DEPENDABLE TRUCK AND TANK LIMITED
275 Clarence Street, Brampton ON L6W 3R3
905-453-6724
www.dependable.ca

January 10th, 2024

Vaughan Fire & Rescue Services
2141 Major Mackenzie Dr.,
Vaughan, ON L6A 1T1

Assistant Deputy Fire Chief Michael Ing,

This letter is an official confirmation that Dependable Emergency Vehicles is the exclusive provider for OEM fire truck suspension parts.

Thank you,

Pino Natale
Director of Dependable Emergency Vehicles
pino@dependable.ca
416-561-6724



To City of Vaughan | Vaughan Fire & Rescue Services

January 31, 2024

Attention: Michael Ing, CPA, CMA
Assistant Deputy Fire Chief – Business & Financial Services and Contract Management

Fort Garry Industries has been in business for over 100 years and supports the products we sell. Please see below the products that are exclusive to Fort Garry Industries:

- Super Stop Brake products which include truck & trailer brake shoes and drums and brake pads and rotors and other brake components under the Super Stop brand.
- Fortis products which include aluminum wheels, steel wheels, air springs, hydraulic oils (AW-22, AW-32, AW-68), brake chambers, commercial batteries, we are also adding more products to increase our portfolio.
- All Super Stop and Fortis products carry liability insurance.
- Fort Garry accepts the specifications and manufacturing of these items exclusively.

Regards,

Elio Conte

A handwritten signature in blue ink, appearing to read 'Elio Conte', is written over the printed name.

Regional Aftermarket Sales Manager-Ont

Fort Garry Industries Ltd

731 Gana Court, Mississauga, Ontario, L5S 1P2

Office: 905-564-4396 | Cell: 416-571-7718





KENWORTH TRUCK CENTRES
www.kwtoronto.com

Wednesday, November 1, 2023

RE: Kenworth Truck Centres

To whom it may concern:

This letter is to verify that Kenworth Truck Centres is the exclusive authorized service center for warranty repairs and engine diagnostics, including preventative maintenance programs and M.V.I.S. inspections.

Yours truly,

A handwritten signature in black ink, appearing to read 'Stephan Geske', written in a cursive style.

Stephan Geske
Service Manager
Kenworth Concord
Office: 905-669-9783
Cell: 647-204-7735



1-888-255-7444



www.kwtoronto.com



Mississauga, Hamilton, Barrie, Sudbury, Cambridge
London, Bowmanville, Concord, TRP Bolton



Concord Corporate Main Office, 500 Creditstone Road, Concord, Ontario, L4K 3Z3



A Trusted IDEX Fire & Safety Brand

HURST Jaws of Life

711 N. Post Road
Shelby, NC 28150

T. 800-537-2659

jawsoflife.com

January 18, 2024

To Whom It May Concern

This will confirm that, as of the date hereof, the following Hurst Jaws of Life® dealer is the only Hurst® dealer whose sales territory for HURST® High Pressure (10,000 psi), HURST® eDRAULIC®, HURST® StrongArm® and Vetter® rescue equipment includes the Provinces of Labrador, New Brunswick, Newfoundland, Nova Scotia, Ontario, Prince Edward Island and Quebec in Canada and whose personnel have been factory trained and certified by HURST Jaws of Life, Inc. to perform warranty repairs, warranty required annual maintenance and other service on HURST® Low Pressure (5,000 psi), HURST® High Pressure (10,000 psi), HURST eDRAULIC®, HURST® StrongArm®, Vetter® and Airshore® rescue equipment.

MES – CANADA
(formerly Code 4 Fire & Rescue)
Brantford, Ontario N3R 7H8
Phone: (800) 387 2286

Thank you for your interest in our rescue equipment. Feel free to contact us at 1-800-537-2659 or 704-487-6961 should you have any further questions or concerns.

Sincerely,

Mike Canon
Director of Distribution
IDEX Fire & Safety
HURST Jaws of Life | Akron Brass

tar

Cc: Anthony Morabito, Northeast Regional Sales Manager, Hurst Jaws of Life, Inc.



January 11, 2024

Michael Ing, CPA, CMA
Assistant Deputy Fire Chief – Business & Financial Services and Contract Management
City of Vaughan
Vaughan Fire & Rescue Services
2141 Major Mackenzie Drive, Vaughan, ON L6A 1T1

**Subject: Exclusive Canadian Distribution – Safetek Emergency Vehicles Ltd. – Profire
Emergency Equipment Inc.**

Dear Chief Ing,

I trust this letter finds you well. We would like to inform you that Safetek Emergency Vehicles, Ltd., and Profire Emergency Equipment Inc. (Safetek Profire), operating from Unit 11-12, 1775 Meyerside Drive, Mississauga, Ontario, L5T 1E2, are the exclusive Canadian distributors for the REV Fire Group Brands, specifically Spartan Emergency Response (Spartan ER) and Smeal Fire Apparatus (Smeal).

It is noteworthy that Safetek Profire proudly maintains the largest inventory of Spartan Chassis parts in Canada, currently valued at over \$4 million CAD. This substantial inventory ensures our ability to promptly meet your needs and contribute to the efficient operation of your emergency response units.

Should you require any additional information or have further questions regarding our exclusive distribution rights or the extensive Spartan Chassis parts inventory, please feel free to contact me directly at (604) 761-2974.

We appreciate your continued partnership and remain committed to providing you with exceptional service and support.

Sincerely,

Wayne Stevens, Vice President,
Safetek Emergency Vehicles Ltd., Profire Emergency Equipment Inc.

c.c. John Witt, President,
Safetek Emergency Vehicles Ltd., Profire Emergency Equipment Inc.

SERVING THOSE WHO KEEP OUR COMMUNITIES SAFE

Unit 11-12, 1775 Meyerside Drive, Mississauga, ON L5T 1E2 Canada

E: sales@firetrucks.ca | T: (905) 564 7900 | TF: 1 (877) 572 0040 | F: (905) 564 7904

FIRETRUCKS.CA

City of Vaughan

January 10th, 2024.

Vaughan Fire and Rescue Service

2141 Major Mackenzie Drive,

Vaughan, Ontario.

V6A 1T1

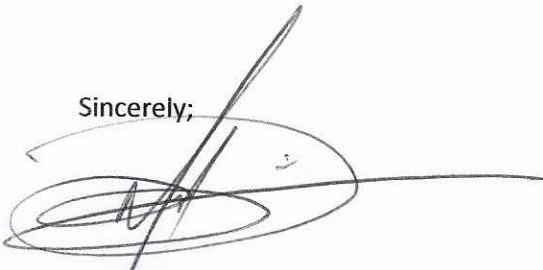
Brian Culp; Platoon Chief

Michael Ing; Assistant Chief

Gentlemen;

Regarding the sale of Key Fire Hose to Vaughan Fire and Rescue Services, Tech Forward and Ralph Briggs are the exclusive fire hose dealer for municipal fire departments in Ontario.

Sincerely;

A handwritten signature in black ink, appearing to read 'MS', is written over a circular stamp or seal. The signature is fluid and cursive.

Marcel Svens

604-866-1962

Associate

Double-Eagle.ca and [Key Fire Hose](#)



Your Key Fire Hose Representatives for Canada!



NOVEMBER 09 2023

TO WHOM IT MAY CONCERN:

CITY OF VAUGHAN FIRE DIV.
2800 RUTHERFORD RD
L4K 2N9

THIS LETTER CONFIRMS TOK PERFORMANCE IS AN EXCLUSIVE CUMMINS ENGINE REPAIR FACILITY WITH PARTS, SERVICE AND WARRANTY CAPABILITIES WITHIN THE CITY OF VAUGHAN.

WE ALSO SERVICE ALLISON TRANSMISSIONS AND HAVE BODY/PAINT DIVISION ON SITE.

SHOULD YOU HAVE ANY CONCERNS OR QUESTIONS JUST REACH OUT TO ME AT THE BELOW INFORMATION.

THANKS IN ADVANCE,



ERNIE HELWIG

TOK GROUP SERVICE MANAGER

905 669 2850

TOROMONT



Toromont CAT
A Division of Toromont Industries Ltd.

3131 Highway 7, West
Concord, Ontario L4K 5E1
416.667.5511 tel
416.667.5789 fax

November 6, 2023

To Whom It May Concern,

This letter serves to verify that Toromont Cat is the exclusive authorized dealer of Caterpillar parts within the province of Ontario. If you have questions or require further information, don't hesitate to contact me.

Regards,

A handwritten signature in black ink, appearing to read 'Tyler Cooper', is written over a horizontal line.

Tyler Cooper
Toromont Cat
Product Support Manager, Toronto Branch
416-254-5464
tcooper@toromont.com



January 11, 2024

Michael Ing, CPA, CMA
Assistant Deputy Fire Chief – Business & Financial Services and Contract Management
City of Vaughan
Vaughan Fire & Rescue Services
2141 Major Mackenzie Drive, Vaughan, ON L6A 1T1

Subject: Verification of Exclusive Partnership and Zenith Auto & Truck Collision Ltd.

Dear Chief Ing,

I am writing to officially verify and confirm our partnership with Zenith Auto & Truck Collision Ltd. for all body and refinish services concerning Spartan and Smeal, fire and rescue vehicles and equipment within the Province of Ontario.

As of this date, Safetek Emergency Vehicles Ltd., Profire Emergency Equipment Inc., and REV Group have designated Zenith Auto & Truck Collision Ltd. as an authorized provider for these essential services. We have full confidence in Zenith's expertise and commitment to delivering top-notch services, ensuring the optimal maintenance and performance of our fire and rescue vehicles.

Should you require any additional information or have further inquiries, please feel free to reach out to me directly at (604) 761-2974. We value our partnership and are committed to maintaining the highest standards in the services provided to our customers.

Regards,

A handwritten signature in black ink, appearing to read "Wayne Stevens".

Wayne Stevens, Vice President,
Safetek Emergency Vehicles Ltd., Profire Emergency Equipment Inc.

c.c. John Witt, President,
Safetek Emergency Vehicles Ltd., Profire Emergency Equipment Inc.

SERVING THOSE WHO KEEP OUR COMMUNITIES SAFE

Unit 11-12, 1775 Meyerside Drive, Mississauga, ON L5T 1E2 Canada

E: sales@firetrucks.ca | T: (905) 564 7900 | TF: 1 (877) 572 0040 | F: (905) 564 7904

FIRETRUCKS.CA