### **CITY OF VAUGHAN**

## **EXTRACT FROM COUNCIL MEETING MINUTES OF JUNE 20, 2023**

Item 1, Report No. 28, of the Committee of the Whole, which was adopted without amendment by the Council of the City of Vaughan on June 20, 2023.

### 1. 2022 ANNUAL INVESTMENT REPORT

The Committee of the Whole recommends approval of the recommendation contained in the following report of the Deputy City Manager, Corporate Services, City Treasurer and Chief Financial Officer, dated June 6, 2023:

#### Recommendations

1. THAT this report be received for information.



# Committee of the Whole (2) Report

DATE: Tuesday, June 6, 2023 WARD(S): ALL

**TITLE: 2022 ANNUAL INVESTMENT REPORT** 

#### FROM:

Michael Coroneos, Deputy City Manager, Corporate Services, City Treasurer and Chief Financial Officer

**ACTION:** FOR INFORMATION

### **Purpose**

To report to Council on the City's investment portfolio activities during 2022, as required by Ontario Regulation 438/97 (as amended) of the Municipal Act and the City's Investment Policy.

# Report Highlights

- The City's investment portfolios generated total investment income of \$31.09 million in 2022, which represents a weighted average income return of 2.25%
- The managed portfolios, which include Money Market Funds, Bonds and cash earned investment incomes of \$18.83 million, \$0.78 million, and \$8.04 million respectively.
- The majority of the investment income from the managed portfolios were distributed to the City's reserve funds (\$24.78M) and the remaining (\$2.86M) to the operating budget, which helps reduce the tax levy requirement.
- The Alectra promissory note earned \$3.45 million, which also reduced pressures on the tax levy requirement.
- All investments to December 31, 2022 were made in accordance with the City's Investment Policy and compliance with Ontario Regulation 438/97 (as amended) and the Municipal Act.

# **Recommendation**

1. THAT this report be received for information.

### **Background**

The Municipal Act is the governing legislation for the investment of municipal funds. Ontario Regulation 438/97, as amended, outlines the criteria for eligible investments. The City's investment policy, approved by Council, conforms to this legislation and acts as the governing parameters in managing the City's investment portfolio.

The reporting requirements in the City's investment policy and the Municipal Act require that the Treasurer, or designate, submit an investment report to Council annually, including a management summary that provides an analysis of the status of the current investment portfolio and transactions completed over the last year.

### **Previous Reports/Authority**

2021 ANNUAL INVESTMENT REPORT

## **Analysis and Options**

The Financial Planning and Development Finance Department manages the investment portfolio for the City with a book value of approximately \$1,199 million (cash and investments) as of December 31, 2022 (\$1,134 million in 2021), as outlined in Attachment 1. These investments consist of the cash requirements for day-to-day operations and funds held in reserves, reserve funds and other accounts of the Corporation. The credit quality of all investments adheres to the City's Investment Policy and the Ontario Regulation 438/97 (as amended) of the Municipal Act.

### 2022 City of Vaughan Investment Portfolios

During 2022, the City's investment portfolios generated investment income in the amount of \$31.09 million, which represents a weighted average earned income return of 2.25%. As a basis of year-over-year comparison, the City's investment income was \$13.02 million in 2021, which represented a weighted average earned income return of 1.30%. The Bank of Canada raised its benchmark interest rate 7 times in 2022 as a measure to contain and lower high rates of inflation. Investments that matured were reinvested at much higher rates resulting in an increased in investment income.

The table below provides a summary of the investment breakdown by portfolios.

Portfolio Summary as at Dec 31, 2022	Book Value	Earned Income	
	Mil (\$)	Mil (\$) <sup>1</sup>	
Money Market Portfolio	977.50	18.83	
Bond Portfolio	76.84	0.78	
Alectra Note	78.24	3.45	
Subtotal Investments	\$ 1,132.58	\$ 23.05	
Cash in Bank	67.02	8.04	
Total Investments	\$ 1,199.60	\$ 31.09	

<sup>&</sup>lt;sup>1</sup> Earned Income includes interest income, realized gain/loss,other income, bond amortization, less expenses (excludes unrealized gain/loss)

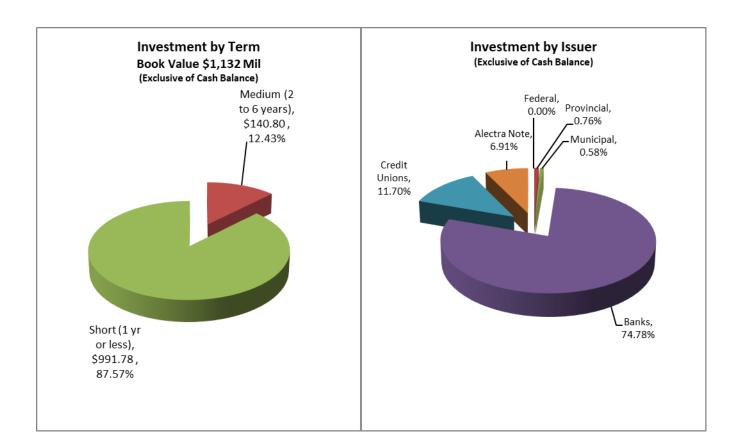
The Money Market portfolio (total holdings of \$977.50 million) averaged a rate of return of 2.18% outperforming the 90-day average T-bill rate of 2.17%. The cash balance held in the City's bank account earned an average rate of return of 2.63%, which is higher than the average one-month Banker's Acceptance Money Market instrument of 2.19%. The Bond Fund portfolio and the Alectra Note (total holdings of \$155.08 million) earned an average rate of return of 2.71%. The earned rate of return includes interest income and realized capital gains/losses. The earned income return is used to determine the allocation of investment earnings to the City's reserve funds and operating budget. The higher interest rates in 2022 resulted in greater earned income allocated to reserve funds compared to the previous year.

The City's investment program has a dual focus on providing liquidity for the day-to-day operations and long-term reserve management. This dual focus has transformed the investment portfolio to become more diversified in its holdings in both investment terms and financial institutions / issuers with high quality credit ratings that comply with the City's Investment Policy. The shift to reserve management is aligned with the City's fiscal framework and long-term financial sustainability.

#### **Summary of Holdings**

The following charts provide summary overviews of the City's current holdings by both term and issuer. Details of these holdings are included in Attachment 1.

<sup>&</sup>lt;sup>2</sup> Maturity Dec 31, 2024 re: Alectra Note



#### **Outlook for 2023**

The actions by the Bank of Canada to manage inflation, and geopolitical events continue to create challenges and opportunities in terms of potential large swings in capital markets. It is therefore important to maintain our defensive approach to preserve capital and provide liquidity, while making strategic investments on market swings for potentially higher returns in the long-term. The City's current portfolio consists of mostly short-term investments and is positioned to take advantage of changing market conditions.

# **Financial Impact**

The investment income generated from the investment portfolio in 2022 totaled \$31.09 million. The majority of the income from managed portfolios was distributed to the City's reserve funds and the remaining portion to the operating budget. The Operating Budget for 2022 Investment Income was \$2.56 million; the actual Investment Income allocated to the Operating Budget was \$2.86 million, or \$0.30 million higher than budgeted, which contributed to the surplus reported in the City's 2022 year-end Fiscal Health Report.

The City's investment portfolio includes a promissory note from Alectra but excludes the City's investment in Vaughan Holdings Inc. The dividends received from Vaughan Holdings Inc. are reported separately through the City's annual financial reports.

# **Operational Impact**

Not applicable.

## **Broader Regional Impacts/Considerations**

Not applicable.

### Conclusion

In 2022, the City's investment portfolio generated investment income of \$31.09 million. Investment income, which contributed to reserves and reduced tax levies. Investments were made in compliance with the City's Investment Policy approved by Council and the Ontario Regulation 438/97 (as amended) of the Municipal Act.

#### For more information, please contact:

Michael Marchetti, Director of Financial Planning & Development Finance & Deputy City Treasurer, ext. 8271 Kenneth Quan, Manager, Corporate Financial Planning & Analysis, ext. 8029

# **Attachments**

- 1. Listing of Securities Held as at December 31, 2022
- 2. Investments Held by Sector as at December 31, 2022

# Prepared by

Alex Ly, Senior Analyst, Investments, ext. 8312

# Approved by

Michael Coroneos, Deputy City Manager, Corporate Services, City Treasurer and Chief Financial Officer, **Reviewed by** 

Nick Spensieri, City Manager

### City of Vaughan Investments - as at December 31, 2022

#### **Money Market Portfolio**

Security Description	Maturity Date	Par Value	Base Cost	Yield
Scotia	31-Dec-23	10,000,000	10,000,000	4.90%
Scotia	31-Dec-23	40,000,000	40,000,000	4.90%
Scotia	31-Dec-23	10,000,000	10,000,000	4.909
Scotia	31-Dec-23	15,000,000	15,000,000	4.909
Scotia	31-Dec-23	10,000,000	10,000,000	4.909
BNS Term Dep	1-Jun-23	10,000,000	10,000,000	0.849
Scotia	31-Dec-23	15,000,000	15,000,000	4.909
RBC GIC	24-Mar-23	15,000,000	15,000,000	1.109
Laurentian GIC	5-May-23	5,000,000	5,000,000	1.33
Laurentian GIC	23-May-23	10,000,000	10,000,000	1.489
BMO GIC	17-Mar-23	15,000,000	15,000,000	2.13°
BNS Term Dep	22-Mar-23	10,000,000	10,000,000	2.529
First West CU	27-Mar-23	15,000,000	15,000,000	2.25%
BNS Term Dep	30-Mar-23	10,000,000	10,000,000	2.629
RBC GIC	31-Mar-23	20,000,000	20,000,000	2.50%
BMO GIC	8-Jun-23	7,500,000	7,500,000	3.70%
Meridian Credit Union	6-Jun-23 21-Jun-23	15,000,000	15,000,000	4.269
CIBC GIC	21-Jun-23 11-Jan-23		·	2.059
	30-Jun-23	10,000,000	10,000,000	
CIBC GIC BMO GIC		15,000,000	15,000,000 7,500,000	3.959
	30-Jun-23	7,500,000	·	4.129
TD Term Dep	10-Jan-23	7,500,000	7,500,000	3.409
CIBC GIC	22-Feb-23	25,000,000	25,000,000	2.909
TD Term Dep	24-Jan-23	15,000,000	15,000,000	3.639
NB GIC	25-Apr-23	15,000,000	15,000,000	4.279
TD Term Dep	9-Jan-23	20,000,000	20,000,000	4.019
BMO GIC	13-Sep-23	15,000,000	15,000,000	4.75
NB GIC	12-Jun-23	10,000,000	10,000,000	4.579
TD Term Dep	21-Mar-23	10,000,000	10,000,000	4.369
TD Term Dep	26-Jan-23	10,000,000	10,000,000	4.189
RBC GIC	27-Sep-23	25,000,000	25,000,000	4.859
BNS Term Dep	29-Jun-23	10,000,000	10,000,000	5.059
BNS Term Dep	29-Sep-23	10,000,000	10,000,000	5.309
BNS Term Dep	3-Apr-23	10,000,000	10,000,000	4.909
TD Term Dep	10-Jan-23	15,000,000	15,000,000	4.149
TD Term Dep	12-Jan-23	10,000,000	10,000,000	4.309
TD Term Dep	17-Jan-23	10,000,000	10,000,000	4.449
TD Term Dep	18-Jan-23	10,000,000	10,000,000	4.529
TD Term Dep	20-Jan-23	10,000,000	10,000,000	4.569
Duca CU	28-Oct-24	15,000,000	15,000,000	5.409
TD Term Dep	26-Jan-23	15,000,000	15,000,000	4.469
TD Term Dep	24-Feb-23	10,000,000	10,000,000	4.529
BNS Term Dep	27-Apr-23	10,000,000	10,000,000	5.469
BNS Term Dep	27-Oct-23	20,000,000	20,000,000	5.80
TD Term Dep	30-Jan-23	10,000,000	10,000,000	4.47
CIBC GIC	1-Nov-23	15,000,000	15,000,000	5.00
RBC GIC	2-Nov-23	25,000,000	25,000,000	5.16°
Alterna Credit Union	3-Nov-23	15,000,000	15,000,000	5.00
Alterna Credit Union	4-Nov-24	15,000,000	15,000,000	5.40
NB GIC	7-Nov-23	5,000,000	5,000,000	5.19
NB GIC	7-Nov-23 7-Nov-23	15,000,000	15,000,000	4.65%
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### Attachment 1 cont'd

Money Market Portfolio			\$ 977,500,000	
BING GIG	30-3an-23	13,000,000	13,000,000	4.57 70
BMO GIC	24-Apr-23 30-Jan-23	15,000,000	15,000,000	4.37%
TD Term Dep	23-Mai-23 24-Apr-23	10,000,000	10,000,000	4.90%
TD Term Dep	23-Mar-23	10,000,000	10,000,000	4.96%
NB GIC	23-Dec-23	20,000,000	20,000,000	4.45%
Connect First Credit Union	21-Dec-23	15,000,000	15,000,000	5.20%
TD Term Dep	19-Jun-23	15,000,000	15,000,000	5.00%
TD Term Dep	21-Mar-23	10,000,000	10,000,000	4.91%
BNS Term Dep	15-Dec-23	20,000,000	20,000,000	5.90%
BMO GIC	14-Jun-24	10,000,000	10,000,000	5.32%
BMO GIC	14-Dec-23	15,000,000	15,000,000	5.37%
TD Term Dep	13-Apr-23	10,000,000	10,000,000	4.92%
Duca CU	9-Dec-24	12,500,000	12,500,000	5.80%
TD Term Dep Coast Capital Savings	9-Mai-23 8-Dec-23	10,000,000	10,000,000	4.69% 5.55%
	9-Mar-23	17,500,000	17,500,000	4.89%
TD Term Dep RBC GIC	28-Mar-23 4-Dec-23	20,000,000	20,000,000	5.33%
TD Term Dep	27-Feb-23	10,000,000 10,000,000	10,000,000 10,000,000	4.72% 4.77%
TD Term Dep	24-Feb-23	10,000,000	10,000,000	4.71%
TD Term Dep	22-Feb-23	10,000,000	10,000,000	4.71%
Coast Capital Savings	24-Nov-23	10,000,000	10,000,000	4.75%
Coast Capital Savings	24-Nov-23	10,000,000	10,000,000	4.75%
TD Term Dep	16-Feb-23	10,000,000	10,000,000	4.64%
TD Term Dep	13-Feb-23	15,000,000	15,000,000	4.60%

#### **Bond Portfolio**

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Security Description	Maturity Date	Par Value	Base Cost	Yield <sup>1</sup>
PROV OF ONTARIO 0.0285%	2-Jun-23	2,000,000	2,007,338	1.91%
TORONTO ONTARIO 0.039%	29-Sep-23	3,000,000	3,032,001	2.38%
ROYAL BANK OF CANADA 0.02333%	5-Dec-23	2,000,000	1,999,354	2.37%
YORK ONTARIO REGL MUNICIPALITY 0.026%	15-Dec-25	3,500,000	3,505,045	2.55%
PROV OF ONTARIO 0.026%	2-Jun-25	2,000,000	2,009,834	2.39%
PROV OF MANITOBA 0.0245%	2-Jun-25	2,000,000	2,005,397	2.33%
PROV OF QUEBEC 0.0275%	1-Sep-25	2,500,000	2,543,733	2.06%
CASH Equivalent		_,,	59,741,822	
Bond Portfolio		\$	76,844,525	
Promissory Note Alectra Note	31-Dec-24	78,236,285	78,236,285	4.41%
TOTAL Long Term Investments		\$	155,080,810	
TOTAL All Investments		\$	1,132,580,810	
<sup>1</sup> Yield to maturity				

### **Attachment 2**

# City of Vaughan – Portfolios by Sectors

